

THE **St. Mary's**
County *~*
Chamber
OF COMMERCE



UPDATE

Save the Dates!

Tuesday, June 9*

Annual Meeting/Dinner

Leonardtown Volunteer Fire Department
Social Hall

Tuesday, June 16*

Chamber Golf Outing

Breton Bay Golf & Country Club

Saturday, September 12

A Taste of St. Mary's--Rain or Shine!
On the Square in Historic Leonardtown

*Taste sponsorships are available--see page 11 in
this newsletter for more information.*

*Many volunteers will be needed to make this event
a success! Contact the Chamber office if you'd like
to help on the day of the Taste.*

**These events are subject to change/cancellation
depending on social distancing mandates from the
Governor's Office.*

Help Support Our Chamber Member Restaurants

Go to our website,
<https://smcchamber.com>, and click on
"Business Directory" at the top of the
page. Then click on "Other Listings"
and click on "Carry-Out or Curbside
Restaurants"

Business *After Hours*

The April and
May Business
After Hours
have been
cancelled.

A Message from the Chamber President/CEO

Our country is currently undergoing events like we have not experienced in recent history. As the virus continues to spread and economic activity is basically at a standstill, we all need to come together to get through this event, which we will. There is great uncertainty when we will be able to again return to “normal” business activities. The federal, state and local governments are releasing trillions of dollars in financial assistance to help individuals and businesses make it through this event.

The health and safety of our Chamber members and our business community is of paramount importance to our Board and staff. Therefore, we're doing what we can to slow the spread of COVID-19 in our community by postponing all events and activities at least through the month of May and we have closed our offices. However, staff continue to work remotely to help service your needs and questions. If you have specific questions or concerns, do not hesitate to call me on my cell at 757-813-9097. You can also reach us at info@smcchamber.com. If you have a specific need or question, you can also send us your request using the form on the **Covid-19** webpage, referenced below.

Being responsive to our Chamber members, their employees, and their families is a top priority for the Chamber. We have created a new page on our website, www.smcchamber.com, titled **Covid-19** to help keep you informed. Please continue to check this page for updates as we will provide additional resources and information as we receive them to help you make connections and continue business through this challenging time. We have created a list of all our member restaurants, and we encourage you to support them during this time. You can go to the **Business Directory** and find a link titled **Other Listings** or go to this link directly:

https://cca.smcchamber.com/Carry-Out-or-Curbside-Restaurants-24165_membergroup.aspx

We also encourage our members to take advantage of the opportunity to promote your business under the Promotions or News sections of the website. If you're offering specials, discounts, etc. you can login into your Chamber account, complete the promotions form and submit it. You can also submit news items to us by logging into your account and completing the news form. Anything you submit will be posted within 24 hours.

We are the St. Mary's County Chamber of Chamber and we are here to help you.

Richard Fleming

CEO/President

~~~~~ Welcome to Our New Members ~~~~~

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Point of Contact: William Phillips
301-690-0440
www.foreverlawnbythebay.com
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Manson-Dixon Line, LLC

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Piney Point, MD 20674
Point of Contact: Waverley Manson
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New Covenant House of Prayer

P.O. Box 63
Lexington Park, MD 20653
Point of Contact: Dennis Swaringer, Sr.
301-247-4053
www.newcovenantsomd.org
Churches

Southern Maryland Foot & Ankle

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Andromeda Systems, Inc.
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Brinsfield Funeral Home--Leonardtwn
Century 21 New Millennium, Mary Lynn Stone
Commissioners of Leonardtown
Corinthian Yacht Club
Cullins Trucking, Inc.
Curtis Investment Group
Joseph R. Densford, Attorney
Farrell Auction Service, LLC
Holiday Inn Solomons Conference Center & Marina
Howlin Concrete, Inc.
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Mother Catherine Academy
Office Equipment Services
Patuxent Dental
Barbara Raley, Realtor
St. Mary's County Farm Bureau
Spring Valley Apartments
Spyglass at Cedar Cove
Travel Leaders
VCA St. Mary's Animal Hospital
John A. Walters-Edward Jones Investments
Jacob Weaver, Architect
Williams, McClernan & Stack, LLC

Promote Your Business in the Chamber's 2020-21 Community Guide

The St. Mary's County Chamber of Commerce Community Guide will be published this summer. This annual publication includes a Membership Directory that lists contact information for all active Chamber member businesses. The Community Guide is widely distributed to existing Chamber members, new business prospects, Navy relocation personnel, state and county government agencies and affiliated businesses, and visitors to our County.

Each Chamber member business receives one free listing in the directory. Additional category listings may be purchased by calling Brook Ash, Regional Multi-Media Advertising Manager for The Enterprise, at 240-561-1390. Display ads may be purchased by current Chamber members.

Verification forms are not being mailed. Members must check their information by going to their Chamber website listing at <https://smcchamber.com>. The Community Guide is a glossy magazine-style publication featuring colorful photographs and helpful information on living, working, and doing business in St. Mary's County. Don't miss this unique opportunity to promote your business as a vital part of the St. Mary's County community.

For more information regarding the Community Guide, call 240-561-1390.

PLEASE NOTE THAT ANY CHAMBER MEMBER WITH UNPAID DUES OVER NINETY DAYS AS OF TUESDAY, APRIL 30th WILL NOT BE LISTED IN THE DIRECTORY. PAYMENTS MUST BE RECEIVED IN THE CHAMBER OFFICE BY CLOSE OF BUSINESS ON THAT DATE.

Chamber Holds Annual Legislative Breakfast

The Chamber held its annual Legislative Breakfast on Monday, March 2, 2020 at the Olde Breton Inn in Leonardtown, MD with the largest crowd ever (133) in attendance. Due to extenuating circumstances, Delegates Clarke, Crosby and Morgan were unable to attend. State Senator Jack Bailey spoke at length about pending state legislation and took questions from the audience. St. Mary's County Commissioner President Randy Guy and Commissioners Eric Colvin and Mike Hewitt also spoke on issues of interest in St. Mary's County.

Our thanks to Corporate Partners Bell and Washington Gas, Event Sponsors Dugan, McKissick & Longmore, LLC, KBR, the St. Mary's County Department of Economic Development, and SMECO, and Table Sponsors Cedar Point Federal Credit Union and Southern Maryland Association of Realtors for their support of this event, as well as to Bailey's Catering and the Olde Breton Inn for hosting the event and providing the delicious breakfast.



St. Mary's County Library Strategic Plan

St. Mary's County Library has completed a strategic planning process and the final plan is now available for the public to review.

After just less than a year of exploration, market research and input from stakeholders, the public and staff, the St. Mary's County Library is excited to announce the completion of a 2020 – 2024 Strategic Plan. The strategic planning process was made possible in part by the Institute of Museum and Library Services (IMLS) through a Library Services and Technology Services (LSTA) grant. St. Mary's County Library surveyed our community to gain a more precise understanding of the community's needs, interests, and priorities. In addition to surveys, we interviewed many stakeholders to find out how the Library is currently serving the needs and what we can do to continue to improve.

New Mission and Vision statements will help guide the Library over the next five years.

Our Vision: We inform and inspire.

Our Mission: We connect people with ideas and information in a diverse community, valuing opportunity and education for all.

In executing this strategic plan, the St. Mary's County Library will continue to uphold our core values and guiding principles of education, service, community and integrity. The Library will especially focus on five areas:

Area of Focus: Organizational Health

Goal 1: Promote a positive working environment

Goal 2: Institutionalize the values of equity, diversity, and inclusion (EDI)

Area of Focus: Service to the Community

Goal 1: Develop and maintain a dynamic and current collection

Goal 2: Enhance our programs and services

Area of Focus: Access

Goal 1: Improve access to collections, services, and programs

Goal 2: Renovate and/or repurpose existing spaces to meet changing needs

Area of Focus: Technology

Goal 1: Stay abreast of current and changing technologies to best serve the community

Goal 2: Provide access and training to address the digital divide

Area of Focus: Community Relations

Goal 1: Tell the Library's story

Goal 2: Cultivate advantageous partnerships

Goal 3: Proactively communicate with our community

“Our plan is the result of an inspiring process, from getting a grant through interviews with community leaders, surveying the public and our employees, and working through many drafts to tighten and focus our priorities.” said Michael Blackwell, Library Director. “Thanks to all who contributed. Now the work begins of realizing our ambitions to excel, with this plan as our guide. St. Mary's County Library will deliver even more outstanding 21st Century service.”

“The Strategic Plan serves as a framework for future plans and action steps to enhance services to the community, stay relevant to the changing culture and population diversity, and keep pace with technology.” Said Jim Hanley, President of the St. Mary's County Library Board of Trustees. “Expanding the role of the library as a community center and education resource and partnering with county organizations with similar aims, we will continue to be central to the personal and professional ambitions and interests of our residents.”

Beth Roth, Library Board Trustee, added “This Plan will provide direction and guidance for now and into the future. It is the product of much thought and collaborative effort.”

The public is welcome to read the entire plan on the Library's website, <https://www.stmalib.org/about-us/strategic-plan/>

Leonardtown Rotary Club Accepting Grant Applications

The Leonardtown Rotary Club is happy to announce that it is opening its call for grant applications for 2020 from St. Mary's County non-profit programs and public services agencies. The deadline for this award period is Wednesday, 15th April 2020. Awards will be announced in May.

A key element of "service above self" as practiced by the Leonardtown Rotary Club is providing grant funds to local agencies and programs that provide humanitarian services, with a focus on health, education and well-being, to the citizens of St. Mary's County. This is a competitive grant process and awards typically range between \$250 and \$500 depending on the need expressed in the application and funding availability.

To be eligible for the 2020 award, applications must be received on or before Wednesday, 15th April 2020. The application is available on the Leonardtown Rotary website, <http://leonardtownrotary.org/grants/4589995284>, or by contacting, Joshua Shaffer, Community Service Director, via email at joshuashaffer1979@yahoo.com. Please include a copy of your IRS nonprofit designation form with your application.

Leonardtown Rotary Club is a participating club in Rotary International. Rotary is an organization of business and professional persons united worldwide who provide humanitarian service, encourage high ethical standards in all vocations and help build goodwill and peace in the world.

Ribbon Cutting for the Willows Recreation Center, LLC, February 28, 2020 46961 Bradley Blvd., Lexington Park, MD



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Chamber Members Giving Back during the Pandemic Crisis

County Commissioner Todd Morgan shared the following on Facebook, March 29th:

“Been a busy morning helping to deliver over 1,400 bottles of hand sanitizer to our local EMS. Our thanks to our own St. Mary’s County Tobacco Barn Distillery owners Scott Sanders, Dan Dawson, and Sean Coogan for making this in their “barn” and sharing this with our emergency services personnel.

Please stay home and keep washing your hands.”

We would love to hear more stories about how our St. Mary’s Chamber member businesses are helping our community during the pandemic. Please send them to info@smcchamber.com and we’ll be sure to publish them!



Historic St. Mary’s City to Remain Closed

The well-being of staff and guests is the top priority of Historic St. Mary’s City (HSMC). The museum will continue to closely monitor the evolving recommendations of the Centers for Disease Control and Prevention (CDC), the Maryland Governor’s Office, and the Maryland Department of Health as we all learn of community spread of the coronavirus disease (COVID-19) in locations throughout the United States.

At this time, HSMC has canceled all programs scheduled through the end of April. The Visitor Center, Shop at Farthings Ordinary, and outdoor exhibits are closed until further notice. Please check HSMCdigsHistory.org or our Facebook page @HistoricStMarysCity for up-to-date information regarding hours of operation or further cancellations.



RENEW YOUR MEMBERSHIP IN THE ST. MARY'S COUNTY CHAMBER OF COMMERCE AND STAY PLUGGED INTO THE BUSINESS COMMUNITY!

The Chamber's Member Discount Program

Thank you to our Chamber members listed below who are already participating in the Member Discount Program. If your company would like to participate, please contact the Chamber office at 301-737-3001 or send us an email to info@smcchamber.com. Current available discounts are listed on the Chamber's website: <https://smcchamber.com>.

Participating Chamber Member Businesses

Aicy Karbstein, Artist; Alexander Chiropractic Center; BalanceLogic, LLC; Baldwin, Briscoe & Steinmetz, PC; Barefoot Graphics; California Total Body Massage; Cedar Point Federal Credit Union; Corwin Home Improvement, LLC; Country Inn & Suites Lexington Park; Cube Smart LP; Extra Space Storage #8338; Dance Fitness Studio Twelve Twelve; Heritage Printing & Graphics; Hilltop Signs & Graphics; Medically Oriented Gym at Gateau Physical Therapy; Mid-Atlantic Skin Surgery Institute; Oasis Grafx; Printing Press, Inc.; St. Mary's Roofing & Home Improvement; Dylan Schneider, DDS, MS, LLC Orthodontics; Servpro of St. Mary's & Calvert; T.N. Bowes Heating & Air Conditioning, Inc.

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2020 SOUTHERN MARYLAND

GOVERNMENT CONTRACTORS CONFERENCE

Wednesday, May 27, 2020 | 1:00 pm

University System of Maryland at Southern Maryland

Formerly Southern Maryland Higher Education Center

44219 Airport Rd, California, MD 20619

TOPICS

JOSEPH GREGER

Senior Financial Liaison Advisor Small Business Program
Manager, DCAA, Audit Liaison Division

DCAA Update

PHIL MCMANN

Partner, Aronson Capital Partners

M&A

JONATHAN T. WILLIAMS

Partner, PilieroMazza

Joint Ventures

AVERY JOSHUA

Senior Manager, Government Contracts, PwC

Regulatory Update

REGISTER TODAY

Fee: \$40 | CPE Credit hours: 4

Online: www.macpa.org/product/2020-smd-gvs-conference/

Phone: (800)782-2036



Maryland Association of CPAs
901 Dulaney Valley Road, Suite 800
Towson, MD 21204
macpa.org



2020 "A Taste of St. Mary's" Sponsorships

Corporate Partner: *	\$1,600	_____
Event Sponsor: *	\$1,200	_____
Seating Tent Sponsor:	\$ 500	_____
Stage Sponsor:	\$ 400	_____
Ticket Booth Sponsor:	\$ 250	_____
Beverage Station Sponsor:	\$ 250	_____
Beer Tent Sponsor:	\$ 150	_____
Face Painting Sponsor:	\$ 150	_____

All Taste sponsors will have their logos printed on promotional materials including signage at the event and on the Taste map handed out to all who attend. In addition, corporate partners and event sponsors will have a large banner at the event and will have their logos printed on the Taste advertising posters.

If any Corporate Partner or Event Sponsor brings in a **restaurant/catering vendor, that vendor's registration fee will be waived, and the Corporate Partner/Event Sponsor may set up a table next to that vendor to display information about their business.*

On behalf of _____, I agree to accept the sponsorship indicated above.
(company)

Name (please print)

Signature

Date

Please return this form to:

*St. Mary's County Chamber of Commerce
22738 Maple Rd., Suite 104
Lexington Park, MD 20653*

Fax: (301) 737-0089



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