THE St. Mary's County Chamber OF COMMERCE UPDATE

Issue 2, August 2019

Events This Month

Wednesday, August 28, 5:00-6:30 p.m.
Business After Hours, hosted by
Days Off Deli & Grill

Events Next Month

Saturday, September 14, 1:00-5:30 p.m.
A Taste of St. Mary's
On the square in Historic Leonardtown

Wednesday, September 25, 5:00-6:30 p.m.
Business After Hours, hosted by
Corinthian Yacht Club & Patuxent Printing

Chamber Trips in 2020

See pages 11 and 12 for information on our 2020 Chamber trips to Portugal and the South of France. The early bird discount deadline for Portugal has passed, but you can still receive a $200 discount if we receive your deposit by October 15th!

Save the Dates!

A Taste of St. Mary's

Saturday, September 14, 2019
1:00-5:30 p.m.
On the Square in Historic Leonardtown

Many volunteers will be needed for the Taste. Come join in the fun at this great community event and help your Chamber at the same time! Call us at 301-737-3001 for more information.

State of the County Luncheon

Tuesday, September 24, 2019
11:30 a.m.

Bay District Volunteer Fire Department
Social Hall
Lexington Park, MD

$40.00, prepaid reservation required. Reservation flyers will be in the September newsletter, or register and pay on line now at https://smcchamber.com

Business *After Hours*

Hosted by

Days Off LLC
DELI, GRILL & SPORTS BAR

22608 Three Notch Rd.
Lexington Park, MD
(behind Golden Corral)

Wednesday, August 28, 2019
5:00-6:30 p.m.

RSVP to the Chamber Office by August 21
301-737-3001 or on-line at https://smcchamber.com

Welcome to Our New Members

JET Systems LLC
48426 Freedom Way
Lexington Park, MD 20653
Point of Contact: Bryan Martin
443-975-8017
www.myjetsystems.com
Engineering Services

St. Mary's County Commission for People with Disabilities
41770 Baldridge St.
P.O. Box 653
Leonardtown, MD 20650
Point of Contact: Jennifer Earhart
301-475-4200 ext. 71700
www.stmarysmd.com/boards/groups

Thank You to Our Renewing Members

A&C Concrete, LLC
Abberly Crest
Arrow American Pest & Termite Control
Baldwin Design Group, Inc.
Chick-fil-A of First Colony Center
Dylan Schneider, DDS, MS, LLC Orthodontics
Equity Resources, Inc.-David Hall
Fairfield Inn by Marriott Lexington Park
Greenwell Foundation
Home Services Contracting
Hooks & Hangers
Law Offices of Kevin J. McDevitt, LLC
Lexington Park Dentistry
Matt Morgan, Realtor
The Newtowne Players, Inc.
Nicolletti's Pizza
Patuxent Printing
Thomas M. Pelagatti, Attorney at Law
Personalized Therapy, LLC
RC Beaver & Associates, PC
RCM Utility Contractors
Reilly Benefits, Inc.
St. Mary's Caring Soup Kitchen
St. Mary's County Health Department
St. Mary's Transit System/Public Works & Transportation
Seedco
Southern Maryland Community Resources, Inc.
VCA St. Mary's Animal Hospital
Wag N Wash Natural Food & Bakery

Our New Chamber Website is Live!

Our new Chamber website is up and running! Primary reps at our active Chamber member companies and organizations were emailed a letter explaining how to log in, submit calendar events, post articles, and more.

There are two types of logins: "Administrator" which is used to update business information and pay invoices online, and "Representative" which is used to post events, jobs, news articles, or special offers and promotions. Primary reps received their login information in the emailed letter; however, if you did not receive a letter and think you should have, please contact the Chamber office. The user name for the Administrator login is the Chamber member number, which cannot be changed. The password, which initially is a randomly generated series of numbers, may be changed once you login by clicking on the settings icon at the top right corner. Those indicated in our system as billing reps also received a letter with "Representative" login information.

We know that some of you have had difficulty registering for events, and we are currently working on simplifying the on-line event registration process.

There have been some questions from those who have logged in, clicked on the "Rep" tab, and then see a lot of names of individuals, many of whom may no longer be with the company. This list does not mean that all of these individuals are reps but is simply a record of anyone who has ever attended an event or served on a Board committee. This list is for our internal database only and is not seen when someone clicks on a business in the member directory.

Please take some time to view the new site. We believe that it offers an enhanced benefit for our members. If you have any questions, please don't hesitate to contact us.

Balancelogic Unveils New Brand Campaign, "Quench Your Thirst for Success,"

Balancelogic is launching its latest integrated marketing campaign called "Quench Your Thirst for Success" highlighting its signature brand and how its unique business model can help small businesses achieve success. This campaign officially launches July 1, 2019 and runs through the remainder of the year.

The campaign will include Balancelogic's brand ambassador, Logi, who will be traveling back to the place where he was created, a place where all great brand ambassadors are developed to help small businesses, called Ambassador Island™. Logi's objective will be to collect and share a ton of great information and technologies with the Balancelogic Creative Services Team so they can share the information with the small business community.

"We developed this campaign to help small businesses remember and recognize the value of investing in their business and how it can help them increase the brand value of their company and stand out from their competition," says CEO Bill Campbell.

"Logi joined Balancelogic team about 5 years ago after being created and chosen from Ambassador Island™. Since then he has been absolutely amazing in representing the Balancelogic brand and has shared enormous amounts of valuable information," states Campbell. Logi is going back to his birth place and is excited to go on a journey exploring the island where he will be learning about the latest and greatest small business information and technologies that we can use to help small businesses jump to the next level and Quench their Thirst for Success. Balancelogic's in-house Creative Services Team created Logi and Ambassador Island™.

One of the key components of this campaign will be Logi and the Balancelogic team will be keeping everyone informed of his progress and saying hello from each location he visits. Also, as part of this campaign, Logi will be sending out postcards from every place he visits.

Examples of campaign advertisements, valuable information, and special promotions can be found on all of the Balancelogic social media channels.

The campaign will be featured across print, cable TV as well as digital advertisements and awareness campaigns on social media. The campaign can be viewed directly at www.balancelogic.com and www.YouTube.com/balancelogic.

Taste of St. Mary's Sponsorship Needed

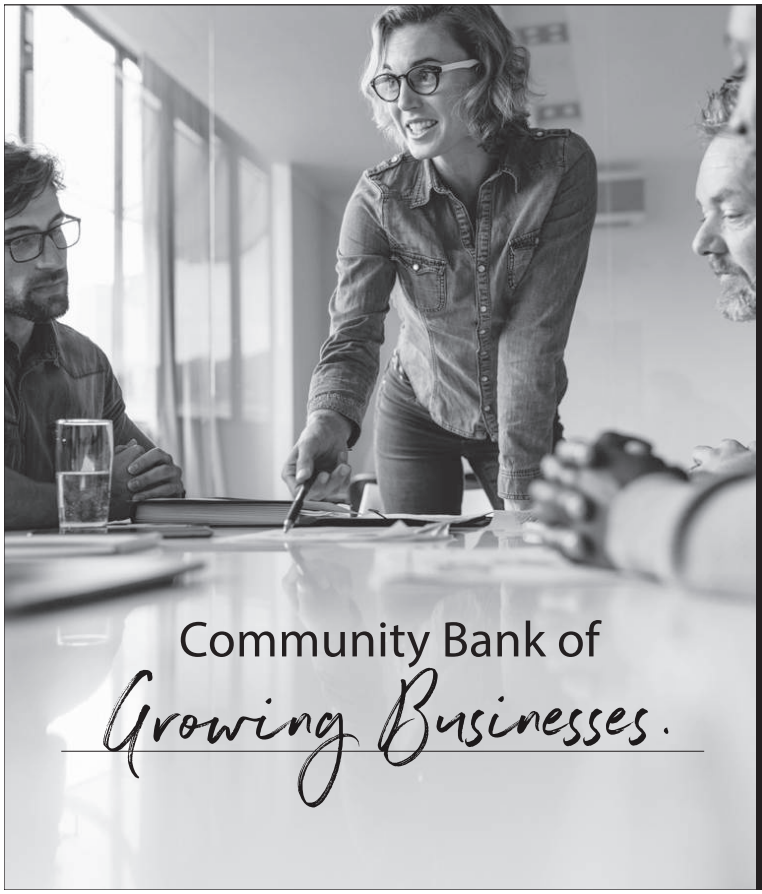
"A Taste of St. Mary's" is the Chamber's largest event and requires many sponsors and volunteers to make it a success. This year, for the first time, the Chamber must pay for the services of the St. Mary's Sheriff's Department to provide security. This is an additional expense to the Chamber of $1,000.

We are seeking a "Security Sponsor" to help defray this expense. The company's logo will be on all promotional materials, including the Taste Map given to all attendees, and on a sign at the event.

If you can provide a partial sponsorship of $500 or the full amount, please contact the Chamber office. The deputies who spend their day at the event do an incredible job of making the Taste a safe and secure family event, and your sponsorship will help to ensure that this happens.

Greenwell Receives Gift from Century21 New Millennium's California Office

Greenwell Foundation Board member and Century21 New Millennium Realtor Sharon Cox (left) recently presented a Century21 gift to Greenwell Foundation Executive Director Jolanda Campbell (2nd from left). They are joined by Greenwell Foundation Board member Frannie Bostich, and Board Chair Bob Randall.



As a community bank, we're here to support you. To that end, your business goals become our very own. If it's important to you, we get to work making it happen. We're with you in the big moments and the day-to-day. Our extremely personalized solutions position you for success like business loans that help you take advantage of opportunity to cash management services that maximize your revenue. It's so much more than banking; we're your advocate—the bank of whatever you need to move your business and your life forward.

Community Bank
of the Chesapeake

EQUAL HOUSING LENDER Member FDIC

888-745-2265 • cbtc.com

Butterfly Week at Historic Sotterley
August 12-16

Become a Citizen Scientist and an official Historic Sotterley caterpillar and butterfly counter during Butterfly Week! Every morning during the week of August 12th-16th, come and learn about amazing and resilient caterpillars, moths, and other insects. Hear stories, play games, and seek, find & observe caterpillars and butterflies up close. Create butterfly baths, food and feeders, and mini-butterfly gardens. Many "make and take" activities!

Check in at Visitor Center.
FREE for children under age 6.
$5 per person ages 6 and up, per day.
$65 Purchase family membership and bring your whole family to Sotterley all year!
(Excludes certain special events.)
Visit: https://www.sotterley.org/support/

Sotterley Barn Bash & Craft Beer Tasting!
Saturday, August 24, 2019
2:00 V.I.P. Early Party! | 3:00 p.m. regular ticket holders

The Historic Sotterley Barn Bash & Craft Beer Tasting has become the summertime, favorite event—and for good reason—an incredible selection of popular craft beer, live music with some serious dancing, corn hole and other great games for the competitors, and food trucks with goodies (for purchase) appealing to all taste buds! On Saturday, August 24, 2019, the fun begins at 2:00 p.m. for the V.I.P. Early Party ticket holders and 3:00-8:00 p.m. for everyone!

SHOUT OUT! We couldn't do this event without our good friends Sunny Malhotra of Taphouse 1637/Bollywood Masala and Josh Peeling of The Hole In The Wall, who are coming up with the beer menu!

The V.I.P. EARLY PARTY!
For an additional $10, you will receive double tasting tickets, and one hour early entry to the party of the summer! V.I.P.s EARLY PARTY at 2:00 p.m.! Total price: $30 in advance; $35 at the gate.

ADVANCE over 21 Tasters: $20.00 includes admission, a signature pint glass and four (4 oz) tastings of selections from Maryland's fantastic craft brewers. Purchase additional tasting tickets on-site. Purchase in advance to SAVE your spot and SAVE $5!

AT THE GATE ADMISSION:
V.I.P. Early Party: $35
Over 21 Tasters: $25.
Under 21 & Designated Drivers (Non-tasters): $10.
FREE for children under 6.

PURCHASE TICKETS ONLINE: www.sotterley.org.
Purchasers of tasting tickets must be 21 or older. Please bring a valid ID or entry to the tasting will be denied. Food & drink will be available for additional purchase. Tasters of the craft brews will have the option to purchase additional tastings. Upon arrival, proceed towards the Warehouse to check in. Please be sure to read all event information and policies before making your purchase.

CENTURY 21 New Millennium Named to 2019 Washington Post Top Workplaces

For the second consecutive year, CENTURY 21 New Millennium has been named one of The Washington Post's 2019 Top Workplaces in the Washington, D.C. area. Among the 152 organizations recognized as Top Workplaces, New Millennium ranked No. 2 in the large company category across all industries, and No. 1 in real estate.

Selection is based solely on employee feedback gathered through an anonymous third-party survey administered by research partner Energage, LLC, which measured several aspects of workplace culture, including alignment, execution, and connection. This year's list honors more than 150 companies including government contractors, law firms, nonprofits, schools, and businesses.

"Now in its sixth year, The Post's Top Workplaces list continues to reflect companies in the region that cultivate a connection with their workforce," said Washington Post Top Workplaces editor Dion Haynes. "It's clear from the survey that these organizations share a commitment to providing support and an environment that makes employees feel valued and respected."

New Millennium was also featured in a special edition of The Washington Post Magazine. An excerpt from the Magazine is below.

At CENTURY 21 New Millennium, a $3 billion-a-year real estate business with 900 agents and brokers across D.C., Maryland and Virginia, there's no cookie-cutter career path. [President and] Co-owner Mary Lynn Stone says some of her company's best agents have had previous careers in industries as diverse as insurance and child advocacy. They are selected because they are "community-minded" and know every twist and turn of the neighborhoods they work in, including the local leaders, the gathering places and the schools. The basic skill-set is to "meet other people's needs, and eventually they will meet yours," Stone says. "That's how you build your business."

In 2018, New Millennium celebrated its 20th anniversary serving D.C., Maryland and Virginia home-buyers and sellers, opened its 20th office—a boutique-style space in Arlington, Va.—and was honored as the top CENTURY 21 firm in the Mid-Atlantic Region for a 20th consecutive year. Further, the company ranked as the No. 2 CENTURY 21 company in the world by units and No. 3 by sales volume. In December, New Millennium, in partnership with Harbour Insurance and Kaiser Permanente, introduced a groundbreaking group health insurance plan for the more than 900 independent contractors who call the company home.

The Washington Post hosted an awards ceremony on Thursday, June 20 to recognize the top-ranked companies. New Millennium President and Co-Owner Mary Lynn Stone was in attendance to accept the No. 2 overall honor. For more about The Washington Post's Top Workplaces and to see the full list of this year's honorees, visit https://www.washingtonpost.com/graphics/2019/business/top-workplaces/

FREE TOURS and Admission on Museum Day at Historic Sotterley

Historic Sotterley will offer free tours and admission to the public on Saturday, September 21st as part of Museum Day, sponsored by the Smithsonian magazine.

Museum Day is an annual celebration of boundless curiosity, which brings together museums, zoos and cultural centers from all 50 states to offer free admission to all Museum Day ticket holders. Museum Day represents a national commitment to access, equity and inclusion.

The Museum Day ticket provides free admission for two people on Saturday, September 21, 2019. Guests to Historic Sotterley will need to present their complimentary ticket(s) at the Visitor Center. Tickets will be available for the public to download at: www.smithsonianmag.com beginning at midnight on August 15, 2019.

Business *After Hours*

July 24, 2019

Hosted By

BAILEY'S CATERING

Door Prizes Donated By:

Askey, Askey and Associates, CPA, LLC
Bailey's Catering
BEMER-Independent Sales Carl Cioffi
Mid-Atlantic Skin Surgery Institute
Port of Leonardtown
St. Mary's County Museum Division
Tri-County Council for Southern Maryland

Door Prizes Won By:

Wynne Briscoe, Small Business Development Center
Jennifer Bruckler, Cedar Lane Senior Living Community
Denise Foster, Leadership Southern Maryland
Jenna Frosio, Askey, Askey & Associates, CPA, LLC
Beth Graeme, Beth Graeme Photography
Jill Klear, Printing Press, Inc.
Barbara Saylor, Community Bank of the Chesapeake
Ernie Williams, Community Bank of the Chesapeake

The 50/50 raffle was won by Erin Burch, Community Bank of the Chesapeake, who donated her winnings to the Chamber Scholarship Fund.

THIS SPACE AVAILABLE
CONTACT CHAMBER
OFFICE

THIS SPACE AVAILABLE
CONTACT CHAMBER
OFFICE

THIS SPACE AVAILABLE
CONTACT CHAMBER
OFFICE

MATTINGLY ELECTRIC INC.
Commercial, Residential, Industrial, Site Lighting
New Construction, Renovations, Maintenance
Established 1981
"Experience is our guarantee"
Phone: 301-373-5422
Fax: 301-373-8098
Email: wmc@md.metrocast.net
Website: mattinglyelectric.com

Leonardtown Blueprints
Specializing in large format reproduction
Stephanie Harris
P.O. Box 2321
41635 Fenwick Street
Leonardtown, MD 20650
301-475-9799
Fax: 301-475-2822
sharris@mchaffeyassociates.com

THIS SPACE AVAILABLE
CONTACT CHAMBER
OFFICE

AAP
Arrow American
Pest & Termite Control
Residential and Commercial Pest Control
240-210-8154
www.ArrowAmerican.com

SAVE THE DATE!

"A Taste of St. Mary's"
Saturday, September 14, 2019
Rain or Shine!

1:00-5:30 p.m.
On the Square in Historic Leonardtown

Food Vendors and Sponsors are needed.

Contact the Chamber office for more information.

CROSS, WOOD & WYNKOOP
AND ASSOCIATES, INC.
Serving The Community Since 1994
Group Health Insurance • Individual Market Health Insurance
Dental • Vision • AFLAC
Life Insurance • Short & Long Term Disability
Payroll Services
Julie E. Wynkoop
President
John F. Wood, Jr.
Vice President
Call 301-884-5900 • 301-934-4680 • Fax 301-884-0398
info@cwwains.com • www.cwwains.com

RENEW YOUR MEMBERSHIP IN THE ST. MARY'S COUNTY CHAMBER OF COMMERCE AND STAY PLUGGED INTO THE BUSINESS COMMUNITY!

The Chamber's Member Discount Program

Thank you to our Chamber members listed below who are already participating in the Member Discount Program. If your company would like to participate, please contact the Chamber office at 301-737-3001 or send us an email to info@smcchamber.com. Current available discounts are listed on the Chamber's website: https://smcchamber.com.

Participating Chamber Member Businesses

Alexander Chiropractic Center; BalanceLogic, LLC; Baldwin, Briscoe & Steinmetz, PC; Barefoot Graphics; California Total Body Massage; Cedar Point Federal Credit Union; Corwin Home Improvement, LLC; Country Inn & Suites Lexington Park; Cube Smart LP; Extra Space Storage #8338; Dance Fitness Studio Twelve Twelve; Heritage Printing & Graphics; Hilltop Signs & Graphics; Medically Oriented Gym at Gateau Physical Therapy; Mid-Atlantic Skin Surgery Institute; Oasis Grafx; Printing Press, Inc.; Dylan Schneider, DDS, MS, LLC Orthodontics; Servpro of St. Mary's & Calvert; T.N. Bowes Heating & Air Conditioning, Inc.

OLD LINE BANK
Experience is Our Best Asset

Excellence In Everything We Do.

Ours is a standard of independence, perseverance and the ability to make decisions locally that help our customers financially succeed in business and in life.

Get to know our hard-working, Maryland based bank at www.oldlinebank.com.

Full-Service Banking with Years-of-Service Experience.

301.430.2500 | www.oldlinebank.com FDIC EQUAL HOUSING LENDER

THE BLAIR GROUP
PHYLLIS A. BLAIR
Employee Benefits Broker
36815 Foster's Neck Farm Lane
P.O. Box 8
Bushwood, Maryland 20618
301-769-3770
301-769-3929 Fax
www.phyllisablair.com
pblair526@gmail.com

PERSONALIZED THERAPY, LLC
Occupational, Physical, Speech, and ABA Therapy for Children and Adults
1005 Prince Frederick Blvd, Ste. 102 - Prince Frederick, MD 20678
22583 Three Notch Road - California, MD 20619
Phone (301) 862-2505
Fax (301) 862-2548
personalizedtherapy@netzero.net
www.personalizedtherapyllc.com

THIS SPACE AVAILABLE
CONTACT CHAMBER OFFICE

Stephen D. Mattingly Insurance
Auto • Home • Business • Life
301-884-5904
You'll come for our price, but will stay for our service!
Erie Insurance®
In Mechanicsville call Steve Mattingly for your competitive rate quote!

Billy Fitzgerald

FITZGERALD REALTY & AUCTIONEERS

4 REAL ESTATE
1-800-MR LISTER
www.fitzgeraldrealty.net
GONNA SELL GIVE US A YELL
WANNA BUY GIVE US A TRY

Commissioners of Leonardtown Present the 17th Annual Beach Party on the Square

Splash into fun at the 17th Annual Leonardtown Beach Party on the Square - Saturday, August 3rd from 4:00 – 9:00 p.m.! No need for tickets; all event-sponsored activities are FREE – Learn to be a superhero with Transformers Live!, courtesy of Heroes4Hire. You don't want to miss the opportunity to meet your favorite robot heroes! Be amazed by strolling performer Rose Heller (performances include hula hoop twirling and fire spinning), learn to juggle in a juggling clinic and see the amazing creations of balloon twister Alaina Kissinger of Kreative Kharacters. Rock out with the Funkzilla Band, get your Zumba on with Lisa Martoni and test your hula hooping hips! Skip through the giant fire truck waterfall, tackle The Wrecking Ball and play in the sand and enjoy the beach volleyball and tug-of-war! Adopt a golf ball and then join the local Rotary Clubs at 7:00 p.m. sharp for the now-famous Running of the Balls to see if your ball is a winner!

A 16' waterslide, kayak and stand up paddleboard rentals will be available at the Leonardtown Wharf Park; and food, drinks and other goodies are available for purchase from local businesses and vendors around the Square.

So, if you're looking for a great way to round out your summer, join us for Beach Party on the Square Saturday, August 3rd from 4:00 – 9:00 p.m. for great fun, great food, and great memories.

The Annual Beach Party on the Square is hosted by the Commissioners of Leonardtown and the Leonardtown Business Association and sponsored by Quality Built Homes, Marrick Homes, Leonardtown Chevrolet, Buick and GMC, Cedar Pointe Federal Credit Union, County Times, College of Southern Maryland, and Bay Community Support Services.

For more information, contact: Brandy Blackstone at brandy.blackstone@leonardtownmd.gov or visit: www.leonardtown.somd.com.

4th Annual Solomons Island Dragon Boat Festival, August 17th

Souhern Maryland Community Resources, Inc. (SMCR) is excited to announce the 4th Annual Solomons Island Dragon Boat Festival, presented by Cedar Point Federal Credit Union on Saturday, August 17, 2019 on the Patuxent River along the Solomons Island Riverwalk.

The Solomons Dragon Boat Festival is a fun filled event of friendly competition and team building while raising funds for much needed programs for SMCR, Inc. Race day will be filled with intense, heart-pounding action and the sounds of Chinese drums will fill the air. A variety of entertainment, food, crafts and kid- friendly activities will round out the event. This free day of fun begins with the Dragon Boat Races on the Patuxent River and includes a parade of teams, live entertainment, a vendor village, and a free parking shuttle. For more information, visit www.SolomonsDragonBoatFestival.com.

Dragon Boat Racing has become one of the fastest growing team water sports events! Dragon Boat Teams consist of 16 paddlers, a drummer and a trained steer person. Our dragon boat provider is 22Dragons, visiting us all the way from Montreal. Teams can be local businesses or local groups looking for some fun and to help raise funds for an excellent cause. This year, we are excited to announce our ala carte team option in which each team member raises a certain dollar amount to pay for the cost of a team.

When you can see us: Race Day is 9 a.m. - 3 p.m. Saturday, August 17. Practice sessions occur from 4-7 p.m. throughout the week leading up to the races and are open to the public to view from the Solomons Riverwalk. We also host a Dotting of the Eye Ceremony on Friday, August 16 at 7 p.m. outside Our Lady Star of the Sea on Solomons Island, during which the public can help paint the dragons' eyes to awake the sleeping beasts!

Our Cause: SMCR Inc. creates opportunities for people with differing abilities, providing social, recreational, and educational programs for the entire community, with an emphasis on accessibility for those with developmental differences. For more about SMCR Inc and the work we do, check our website at www.somdcr.org.

For more details on becoming a sponsor or floating a team for the Solomons Island Dragon Boat Festival, visit our website at SolomonsDragonBoatFestival.com or contact Bonnie Elward at BonnieElward@gmail.com for a Sponsorship Prospectus.

Join the cause. Live the adventure. Float your boat. Become part of the most exciting event coming to Solomons in 2019. As they say in the Dragon Boating community, "Paddles Up!"

All proceeds from this event will support SMCR, Inc. a nonprofit 501(c) (3) organization, with the mission of "Creating opportunities for people with differing abilities in Southern Maryland."

DISCOVER & EXPLORE

PORTUGAL

WITH THE ST. MARY'S COUNTY CHAMBER OF COMMERCE

CHAMBER DISCOVERIES

THE St. Mary's County Chamber OF COMMERCE

8-DAY JOURNEY

HIGHLIGHTS:

- Round trip scheduled airfare from Dulles
- 6 Nights accommodation:
- 2 nights Porto
- 1 night Tomar
- 3 nights Lisbon
- 9 meals: Daily breakfast & 3 dinners
- Welcome cocktail
- Enjoy a Port Wine tasting in Porto
- Visit Coimbra University and the Basilica of Our Lady of the Rosary
- Tour the Convent of Christ
- Visit the Cathedral of Lisbon
- Excursion to visit the unique Ossuary Chapel in Evora

Porto

Lisbon

DAY BY DAY

DAY 1
- Transatlantic flight

DAY 2
- Arrive in Portugal and transfer to your hotel
- Welcome Drink and Dinner tonight

DAY 3
- Breakfast at your hotel
- Porto City Tour
- Optional Douro River Cruise w/ Dinner

DAY 4
- Breakfast at your hotel
- Travel to Coimbra
- Continue to Tomar and visit the Convent of Christ

DAY 5
- Breakfast at your hotel
- Travel to Lisbon
- Optional Fado Dinner

DAY 6
- Breakfast at your hotel
- Lisbon City Tour
- Optional Half Day Sintra Tour

DAY 7
- Breakfast at your hotel
- Travel to Evora
- Farewell Dinner

DAY 8
- Breakfast at your hotel
- Transfer to the airport to fly home

BOOK NOW

BOOK & SAVE

~~$3,499 PER PERSON~~

$3,299 PER PERSON

*if deposited by October 15th!**

Departing April 15, 2020

For more information, please contact:
Richard Fleming at (301) 737-3001

DISCOVER & EXPLORE
SOJOURN TO THE SOUTH OF FRANCE: LYON, BURGUNDY & PROVENCE

WITH THE ST. MARY'S COUNTY CHAMBER OF COMMERCE

CHAMBER DISCOVERIES

THE St. Mary's County Chamber OF COMMERCE

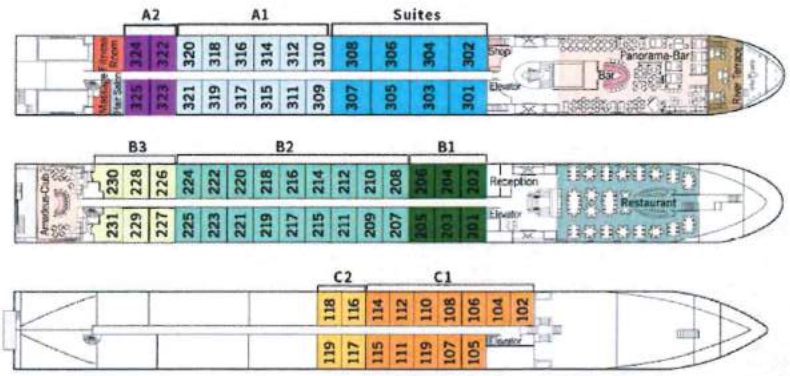
Departing October 13, 2020

INCLUDED FEATURES

- Roundtrip scheduled airfare
- 7 nights aboard the NEW 5-star Amadeus Provence Cruise Ship
- 1 night in Geneva, Switzerland
- Superb dining with all meals included during your cruise (buffet breakfast, lunch, afternoon tea, dinner, midnight snack)
- 24 hour coffee station
- Quality red & white wines from Europe's great wine regions with every dinner onboard the ship
- Welcome Dinner
- Captain's Gala Dinner
- Daily onboard music performances
- Chamber Discoveries staff
- Non-smoking environment (smoking permitted only on the Sun-Deck)
- Fuel Surcharges, air and port taxes
- Tours including: Geneva, Maconnais Excursion & Wine Museum, Beaune & Burgundy Excursion, Lyon City Tour, Avignon City Walk and Arles City Walk
- Complimentary post-departure travel insurance

OPTIONAL POST-CRUISE STAY IN PARIS

3 NIGHTS - $799 PER PERSON



Deck & Cabin Pricing (includes air, taxes & fees)

EARLY BIRD DISCOUNT

	If Booked by 11/01/2019	Savings	Price After 11/01/2019
Haydn Cabins (172')			
Catg. C1:	*$3,899*	$600	$4,499
Catg. C2*:	*$3,899*	$600	$4,499
Strauss Cabins (188')			
Catg. B3:	*$4,299*	$800	$5,099
Catg. B2:	*$4,599*	$800	$5,399
Catg. B1:	*$4,799*	$800	$5,599
Mozart Cabins (188')			
Catg. A2:	*$4,999*	$1,000	$5,999
Catg. A1:	*$5,099*	$1,000	$6,099
Amadeus Suites (284')	*$5,999*	$1,200	$7,199

*(Single Special - Pay only $700 additional for category C-2 - Space is limited!)
*see registration form for other single supplements

BOOK NOW

STARTING AT **$3,899 PER PERSON** *if deposited by November 1st!**

Meet Your Ship: Amadeus Provence

In April 2017 the AMADEUS Provence, the newest premium vessel of the AMADEUS fleet, will start sailing on the French rivers Rhône and Saône. The AMADEUS Provence offers custom-designed luxury and features a unique combination of modern elegance and superb amenities: 62 Staterooms drop-down panoramic windows, luxurious bathrooms and walk-in wardrobes, spacious public areas such as the pool deck with swimming pool and Lido-Bar or the outdoor glass-shielded "River Terrace".

For additional information or questions, please contact Richard Fleming at (301) 737-3001

Jamie Roberts Stadium
at St. Mary's College
St. Mary's City

GIVE YOUR PROJECT THE SOLID FOUNDATION IT DESERVES WITH COMPLETE TURN-KEY CONSTRUCTION MANAGEMENT FROM

W.M. DAVIS, INC.
GENERAL CONTRACTORS

23511 Hollywood Road ● P.O. Box 1210
Leonardtown, MD 20650
Phone 301-475-2755
www.wmdavis.com

info@wmdavis.com

AUTHORIZED BUILDER NUCOR BUILDING SYSTEMS

It's a pleasure doing business with you!

CEDAR POINT
Serving Southern Maryland since 1945.

Lines of Credit
Fleet Financing
Commercial Loans
Construction Loans
Equipment Financing
Commerical Mortgages

CEDAR POINT FEDERAL CREDIT UNION
301-863-7071 • www.cpfcu.com
Federally Insured by NCUA
EQUAL HOUSING LENDER

THE St. Mary's County Chamber OF COMMERCE

A Taste of St. Mary's

On the Square in Historic Leonardtown

Saturday, September 14, 2019
1:00 to 5:30 p.m.

Family Event. Activities for the kids. Raffle for gift certificates from participating vendors. Free entertainment and classic car show. Samples of restaurant specialties will be available for purchase. Admission and parking (in designated areas) are free. https://smcchamber.com

Corporate Partners

PERC
An ERC, Inc Joint Venture

Washington Gas
A WGL Company

Event Sponsors

CHIEF'S Your Neighborhood Bar

DAN BURRIS OLDE TOWNE INSURANCE
Erie Insurance

SMECO
People. Power. Progress.

SERVPRO®
of St. Mary's & Calvert

HILLTOP SIGNS & GRAPHICS

st mary's county ECONOMIC DEVELOPMENT

OLD LINE BANK
Experience is Our Best Asset

TIDEWATER Dental

ST. MARY'S CHAMBER OF COMMERCE BUSINESS AFTER HOURS

HOSTED BY:

CORINTHIAN YACHT CLUB

&

PATUXENT PRINTING

JOIN US AT THE *"JEWEL OF THE POTOMAC"* FOR REFRESHMENTS, LIVE MUSIC, HOR D'OEUVRES, DOOR PRIZES, 50/50 RAFFLE AND FUN!

When: September 25, 2019
5:00 pm – 6:30 pm
48555 Bean Road
Ridge, MD 20680

Directions:

From Lexington Park: South on Three Notch Rd. (MD 235) for 16.5 miles to Wynne Rd. Right turn on Wynne Rd. Continue for ¼ mile to Bean Rd. Make a Right turn on Bean Rd. Continue to Corinthian Yacht Club clubhouse and parking.

From Leonardtown: South on Route 5 to Wynne Rd. Make Right turn on Wynne Rd. Continue ¼ mile to Bean Road. Make a Right turn on Bean Rd. Continue to Corinthian Yacht Club clubhouse and parking.

PLEASE RSVP TO THE CHAMBER OFFICE 301-737-3001 OR HTTPS://SMCCHAMBER.COM