

THE **St. Mary's**
County *~*
Chamber
OF COMMERCE



UPDATE



Happy New Year to all of our members, families, and friends. The Chamber is looking forward to being able to resume some of our events in 2021!

Check out page 4 for updated information on our trip to Spain departing October 27, 2021.

Events Next Month

Wednesday, February 24
5:00-6:30 p.m.

Business After Hours, hosted by Monterey Insurance Group, Inc.

Save the Date!

If circumstances permit, the Chamber is planning to hold our Business Showcase on Wednesday, May 12, 2021 at the Hollywood Volunteer Fire Department. More information will be forthcoming.

Business
After Hours

Due to Governor Hogan's most recent mandates restricting the size of indoor gatherings, there is no Business After Hours scheduled in January.

~~~~~ Welcome to Our New Member ~~~~~

The BayNet
 45370 Alton Ln., Suite 101
 California, MD 20619
 Point of Contact: Kathy Hollyer
 (240) 309-4009
 www.thebaynet.com
 Internet News Service

~~~~~ Thank You to Our Renewing Members ~~~~~

Adela Technologies
 APOD Group, LLC
 B&B Maintenance of Maryland, Inc.
 Baldwin, Briscoe & Steinmetz, P.C.
 Bemer - Independent Sales Carl Cioffi
 Bowie State University College of Professional Studies
 Burch Oil Co., Inc.
 Cedar Point Federal Credit Union
 Christmas in April, St. Mary's County, Inc.
 Dudley C. Aist & Associates, Inc.
 Embry-Riddle Aeronautical University
 Energy Select
 Feed St. Mary's, Inc.
 First Command Financial Services - Ann Marie Morgan
 Flooring Max Design Center
 GTMR, Inc.
 Shelby P. Guazzo
 Housing Authority of St. Mary's County
 KBR
 Little Old Lady's Handyman
 Little Silences Rest, Inc.
 Luke M. Morgan D.D.S. & Associates, LLC
 Mattingly-Gardiner Funeral Home, P.A.
 Naval Systems, Inc.
 Personalized Therapy, L.L.C.
 Ripple Brothers Contractors
 S Hunt Aero, LLC
 St. Mary's County Fair Association
 St. Mary's County Farm Bureau, Inc.
 St. Mary's Roofing & Home Improvement
 Servpro of St. Mary's & Calvert
 Shepherd's Old Field Market
 Marty Shubert, Artist
 Take It Easy Campground
 Three Oaks Center

Greenwell Foundation's Holiday Horse Drive Thru Celebration! A very special event for our friends in the disability community.

On December 3rd, friends from all over the county visited Greenwell's for a drive-by event starring our staff and horses decked out in their holiday finest. Horses and ponies were waiting on the Manor House driveway circle for invited groups of our friends from group homes and day programs and our friends who are medically vulnerable.

Windows were rolled down, arms were extended for pats, masked faces were extended for kisses and everyone got a goody bag to take away. "Greenwell Foundation has been offering our Watershed Heroes program for almost four years," explained Jolanda Campbell, Greenwell's Executive Director. "Watershed Heroes serves adults with intellectual disabilities with outdoor nature connection science and environmental education sessions. We are holding Watershed Heroes over ZOOM, and were so eager to see our friends in person in a safe and healthy way, so we designed this special celebration."

"Thank you so much! We loved it, and it made his Christmas this year!"





Please join us in congratulating the following Chamber members who were voted Best of 2020 in the recent SOMD News reader poll:

Event/Festival	Sotterley Plantation
Golf Course	Breton Bay Golf & Country Club
Museum	Patuxent River Naval Air Museum
Wedding Venue	Hollywood Vol Fire Department
Brunch	Ruddy Duck Seafood and Alehouse
Craft Beer Selection	Olde Town Pub
Dessert Spot & Ice Cream Shop	Bruster's Real Ice Cream
Winery	Port of Leonardtown Winery
Apartment Complex	St. Mary's Landing Apartment Homes
HVAC Company	T. N. Bowes Heating and Air Conditioning.
Interior Designer	Chesapeake Staging & Interiors
Real Estate Firm	Century 21 New Millennium
Automotive Insurer	Simms Insurance Agency
Credit Union	Cedar Point Federal Credit Union
Funeral Home	Brinsfield Funeral Homes & Crematory
Heating Oil & Propane	Burch Oil
Heating Oil & Propane (Charles County)	Southern Maryland Oil
High School	St. Mary's Ryken
Investment Services	Bookkeeping By Blanche
Law Firm	Daniel Slade
Pet Boarding Services	Breton Veterinary Hospital
Antiques	Apple Basket Antiques
Gift Store	Rick's Jewelers
Pet Store	Wag N' Wash
Supermarket/Grocery Store	McKays Food & Drug
Art Gallery (Calvert County)	Annamarie Sculpture Garden & Arts Center
Retirement Community (Calvert County)	Asbury Solomons

If we accidentally overlooked any member, please let us know so we can correct our mistake.

Chamber Discoveries Announces Additional Benefits for the 2021 Madrid/Barcelona Trip

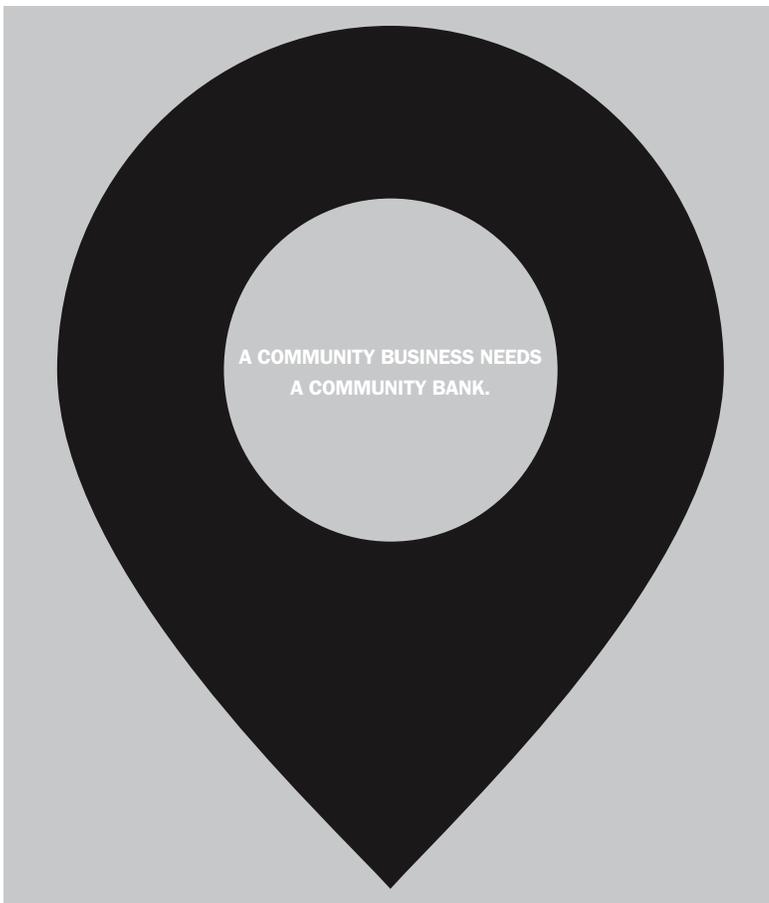
The Chamber is planning a trip to Spain departing October 27, 2021. Things are slowly picking up, vaccines are on the way, and people are finally starting to think about travel again. People want to travel, and Chamber Discoveries has announced new ways to make it secure and easy. Now is the time to take advantage of a couple of traveler benefits for the Chamber's current Adelman/Chamber Discoveries 2021 travel program.

Now included:

\$100 deposit! For the first time in their history, Chamber Discoveries has lowered the deposits on all 2021 programs. Just \$100 holds your place on this amazing trip!

Fully Refundable! No worries as interested or inquiring travelers won't have their deposits at risk until 6 months prior to trip. For most customers, this gives a great big window until MID-APRIL to see how safe the fall travel season will be!

For more information, contact Donna Lange, donna@smcchamber.com



Making a business a success can be challenging, so it is important and valuable to have a community bank partner. To us, it's the relationship that matters, not just the transaction. We care for our customers, whether providing flexibility, lending money to help you grow, or simply being available when you need us. We are passionate about serving, we are happy to see you, we know your name, we understand your business and we're here for the long haul to exceed your expectations.



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Bay-CSS Holiday Drive-In Movies

Bay-CSS was proud to host a festive, safe and COVID-friendly holiday event for the community at Jefferson Patterson Park & Museum. On December 5th, Bay-CSS presented the Grinch (2018) to a sold out crowd, followed by a Christmas Story.

The Ruddy Duck Food Truck was present selling high quality, made-from-scratch options. Bay-CSS hosted a Hot Chocolate bar with fun add-ons for adults and children alike. Stay Tuned for another Drive-In Movie in the Spring!

This event was made possible by our generous sponsors and community businesses:

Jefferson Patterson Park & Museum, The Ruddy Duck Brewery & Grill, Community Bank of the Chesapeake, Klik Solutions, SMECO, Burchoil, Raines Restoration, Precise Systems, Wegmans, SPIRIT Fitness, The Capital Group, Chris & Janice Woherer, McConkey Insurance Agency, Puzon Associates, Terrapin Pharmacy, Kagan Stern, and Patuxent Wine & Spirits.

Thank you!

Ticket-Holder Testimonials:

- “We had a very nice time at the (Drive-In) movie It was great fun, and a nice chance to get out and feel like we were doing something normal. Best of luck to you and your worthy cause!”
- “Thank you! My family had a GREAT time... it was a super fun event and we would totally attend again.”
- “It was fun to get out of the house! Hope you do it again.”
- “We had SO much fun at the event! Thank you!”
- “This area desperately needs these kinds of events and everyone I spoke with had a good time. Everyone was happy just to be there!”



Cedar Point Federal Credit Union Expands to Waldorf



On December 15, 2020, Cedar Point Federal Credit Union broke ground for its new branch located in Waldorf, Maryland. The branch will be located at the corner of Weymouth Court and Western Parkway, just moments from the mall and other bustling shopping centers. As the first branch located in Charles County, the new Waldorf location will offer convenience and accessibility to Cedar Point's Charles County members. A grand opening is projected for the second quarter of 2021.

"Cedar Point has been open to Charles County residents since receiving our community charter in 2009. We're excited to finally offer a brick-and-mortar location in Waldorf to bring the experience full-circle," said Charles Roach, CEO and President of Cedar Point Federal Credit Union. "This flagship branch incorporates a high-tech, high-touch experience for our members while still offering the convenience and personal touch our members have come to expect."

The new Waldorf branch will feature several state-of-the-art technologies for tech-savvy consumers. The tech table near the entrance will have a large touchscreen embedded into the table. Multiple members can use it at one time to explore the Cedar Point website, learn how to use digital banking features, and even play educational games. The lobby will also include a large LED display for promotional and educational purposes. Another exciting feature will be an update to the drive-thru experience. Drive-thru assistance will be conducted through video service, allowing for face-to-face interaction and a more personalized experience in the drive-thru.

Founded in 1945, Cedar Point prides itself on superior service, competitive interest rates, and impactful community service. With branches across Lexington Park, Leonardtown, Charlotte Hall, and Prince Frederick, Cedar Point has established itself as the primary credit union of Southern Maryland residents. Cedar Point currently has nearly 45,000 members and hopes that the Waldorf expansion will cultivate even more loyal membership experiences.

Persons who live, work (or regularly conduct business), worship, or attend school in, and businesses and other legal entities located in Calvert, Charles, and St. Mary's Counties, Maryland are eligible for membership. Cedar Point Federal Credit Union is federally insured by the National Credit Union Administration.

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Appraiser Fair at St. Clement's Island Museum

January 23, 2021

10:00 a.m. - 3:00 p.m.

38370 Point Breeze Road
Colton's Point, MD 20626

Facebook.com/SCIMuseum

301-769-2222

Link: [https://www.facebook.com/
events/342216450314325](https://www.facebook.com/events/342216450314325)

The Chamber's Member Discount Program

Thank you to our Chamber members listed below who are already participating in the Member Discount Program. If your company would like to participate, please contact the Chamber office at 301-737-3001 or send us an email to info@smcchamber.com. Current available discounts are listed on the Chamber's website: <https://smcchamber.com>.

Participating Chamber Member Businesses

Aicy Karbstein, Artist; Alexander Chiropractic Center; BalanceLogic, LLC; Baldwin, Briscoe & Steinmetz, PC; Barefoot Graphics; California Total Body Massage; Cedar Point Federal Credit Union; Corwin Home Improvement, LLC; Country Inn & Suites Lexington Park; Cube Smart LP; Extra Space Storage 8338; Dance Fitness Studio Twelve Twelve; Heritage Printing & Graphics; Hilltop Signs & Graphics; Mid-Atlantic Skin Surgery Institute; Oasis GrafX; PaxFitness; Printing Press, Inc.; St. Mary's Roofing & Home Improvement; Dylan Schneider, DDS, MS, LLC Orthodontics; Servpro of St. Mary's & Calvert; T.N. Bowes Heating & Air Conditioning, Inc.

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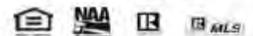


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CHRISTMAS**
AND A
★ **HAPPY** ★
New
YEAR

Season's Greetings

A Santa Claus figure in a red suit and hat stands in a construction site, holding a gift bag. The scene is framed by wooden framing, with a door decorated with a wreath in the background.

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