

THE **St. Mary's**
County *in*
Chamber
OF COMMERCE



UPDATE

The Chamber is grateful to our members for their continued support during the COVID-19 pandemic. We recognize that this is a difficult time for many businesses, and we thank the new members who have joined since March and to those who have sent in their dues renewals.

We held a “virtual” Business After Hours on Wednesday, May 27th with 22 people participating. Wynne Briscoe gave an update from the Small Business Development Center, and Christina Johannsen from Southern Maryland Young Professionals spoke about her organization and how SMYP plans to become more involved with the Chamber. In return, the Chamber will support the Young Professionals with some of their activities. The participants on the Zoom call were each asked to introduce themselves, tell the others a little about them personally, and talk about their businesses.

Another Zoom BAH will be held in June. Invitations will be emailed soon to Chamber members on our email list, so watch your inboxes!

Help Support Our Chamber Member Restaurants

Go to our website, <https://smcchamber.com>, and click on “Business Directory” at the top of the page. Then click on “Other Listings” and click on “Carry-Out or Curbside Restaurants.”

The Chamber is also working on a program to assist our member restaurants and caterers as they begin to reopen. Watch our Facebook page and email blasts for more information.

Business *After Hours*

Wednesday, June 24, 2020
5:00-6:00 p.m.

Via Zoom

Join us and meet some of your fellow Chamber members, learn new information about what's happening in our county with regard to COVID-19, and tell us about your business or organization.

Invitations will be emailed to Chamber members.

~~~~~ Welcome to Our New Members ~~~~~

ACE Consulting Group, LLC
 22299 Exploration Dr., Suite 400
 Lexington Park, MD 20653
 Point of Contact: Jodi Stalonis
 240-237-8031
www.acegroupllc.com
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Avon
 P.O. Box 263
 California, MD 20619
 Point of Contact: Felicia Reed
 252-525-0707
www.youravon.com/fknight50
 Beauty Supplies

Davis Defense Group
 44425 Pecan Court
 Suite 203 and 220
 California, MD 20619
 Point of Contact: Dawn Campbell
www.davisdefense.com
 Defense Contractor

~~~~~ Thank You to Our Renewing Members ~~~~~

Annamarie Sculpture Garden & Arts Center
 Bailey's Catering
 The Centers for Advanced Orthopaedics/SO MD Division
 Chesapeake Staging & Interiors, LLC
 Chick-fil-A of First Colony Center
 CPB Properties, LLC
 ERC, Inc.
 Geo-Technology Associates, Inc.
 MAG Aerospace
 Mattingly Electrical Services, Inc.
 Mid-Atlantic Skin Surgery Institute
 Quality Street Kitchen and Catering
 St. Clements Hundred, Inc.
 Simms-Mattingly Insurance Agency
 Taylor Gas Co., Inc.
 Trophies by Design

COVID-19 Small Business and Non-Profit Relief Fund

On June 2, St. Mary's County will begin to take applications for a new grant program, the COVID-19 Small Business and Non-Profit Relief Fund. A total of \$2 million is available for no more than 325 companies.

Entities with 15 or less full-time employees qualify for \$5,000 and entities with 16-30 full-time employees qualify for \$7,500. Click [here](https://mailchi.mp/stmarysmd.com/crfgrantannouncement?e=a75d95e5f2) for the website with information on the grant (https://mailchi.mp/stmarysmd.com/crfgrantannouncement?e=a75d95e5f2). Good Luck!



Positions Available at Davis Defense Group

Positions located at Patuxent River, MD:

1. Advanced Systems Program Analyst, Journeyman -PMA 271
2. Computer Programmer - Journeyman (PMA 271)
3. Information Security Analyst-Journeyman (PMA 271)
4. SW Program/Project/Mgmt Analyst - Journeyman - PMA 271

Contact information:

Mrs. Jerri Teodosio

Email: teodosoj@davisdefense.com

Phone: (540) 736-8902

The Chamber is working on the 2020-21 edition of the St. Mary's County Community Guide. Any Chamber member with dues over 90 days overdue will not be included in the directory listings. The deadline for payment is close of business on June 15th. Members will be listed under their primary category. Additional category listings or ads must be purchased. Contact Brook Ash, Multi Media Advertising Regional Manager for the Enterprise, at 240-561-1390.

APG Chesapeake Community Grant Program Extended

APG Chesapeake, publisher of The Enterprise, has extended the deadline for its Community Grant Program until November 30, 2020. We have established a \$1,500,000 grant fund to assist locally owned businesses during this challenging situation. As a family owned business, we understand what you are going through and have stepped forward to support our community.

To be eligible to receive funds from the grant, businesses must complete the grant application and be approved. This fund has been established only for locally owned and operated businesses. The minimum grant match that will be awarded is \$500 per business for the eligible grant period.

Grants will be eligible for use on any APG Chesapeake products or services between April 1, 2020 and November 30, 2020.

To apply, click [here](https://www.apgchesapeake.com/grant) (<https://www.apgchesapeake.com/grant>).

Contact info:

info@chespub.com
410-561-1390
www.apgchesapeake.com



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When you're building a business, there's no end to your day. Time is precious and expert advice invaluable. It's why we're here—to support you, whether it's a loan to help you grow, services to optimize your cash flow, or strategies to achieve your next goal. For 70 years we've been serving this community, and we're passionate about seeing your business succeed. There's nothing we won't do to ensure you have the right guidance and tools to get there.



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The Chamber is still planning a trip to the South of France: Lyon, Burgundy and Provence, departing October 13, 2020. The trip includes seven nights aboard the new 5-star Amadeus Provence Cruise Ship and one night in Geneva, Switzerland. The "early bird" discount has been extended to June 15th. Below is an announcement provided by Chris Brough, Regional Sales Manager, Adelman/Chamber Discoveries.

In anticipation of setting sail on luxury Charter European river cruises, Adelman Discoveries has developed a NEW Adelman Assurance program to safeguard travelers' health and happiness throughout their river cruise.

"River cruising has always been the safest vacation," said Craig Howard, Vice President at Adelman Discoveries, "Together with our partners, we are pleased to say we experienced no COVID 19 cases on board our 2020 cruises. We remain steadfast in our commitment to our guests' safety, comfort, and peace-of-mind and have set new standards ensuring that the cleanliness of all operations exceeds today's standards from start-to-finish."

The charter river cruise operator is undergoing major changes across touchpoints. These include protocols that span across guest experience touch-points – all of which are being shared, explored, reviewed, and renewed, accordingly. They include:

Clean Boarding Procedure. New embarkation procedures provide travelers a safe start to their journey. The company's planned changes are mandatory health screenings, including touch-free temperature checks and luggage disinfection, prior to onboarding.

Clean, Non-circulated, and Fresh Air – Inside & Out. Ninety percent (90%) of cabins are dedicated to offering guests an Open-Air experience on each ship. Rooms convert to balconies with the touch of a button, and your in-suite air conditioning is not circulated between staterooms, only within an individual stateroom and mixed with fresh, outside air.

New Technology to Ensure Cleanliness. To further advance Adelman Discoveries, our partners have introduced new, top-of-the-line technologies, including Electrostatic cleaning systems and UV disinfecting systems.

Safe Throughout the Ship. Adelman Assurance protocols will also provide more risk-free and hands-free services onboard. These include more hand sanitizer stations throughout the ship (including all public areas), buffet or plated a la carte now a guest choice, and hourly disinfection (at a minimum) of all public areas.

Great Destinations, Done Safely. We dock in the heart of destinations, minimizing coach times. Our new standard will feature more docents and smaller groups to provide social distancing. We also feature your own personal "whisper" headsets for the duration of the cruise. Your guides provide important insight from up to 50 feet away, while you enjoy the experience and can maintain your desired level of distance.

New Onboard Distancing. Our new commitment will have a reduction of guests, with more space for social distancing, including reducing ship capacity, more space in the dining room, and alternative dining venues. It will also provide guests and crew masks for use, as needed or required.

Commitment to the Cleanest Ships. Adelman Assurance has an unwavering commitment to ship cleaning procedures. Some new steps that go above-and-beyond its already stringent policies include Deep-cleaning and disinfection of each stateroom during turnover – including all bedding and room furnishings ; disinfection of all dining areas between meals and disinfection of shared items such as bicycles or umbrellas after each use.

"We will continue to review and update our Assurance initiatives as we make the pivot back to the world's waterways. These protocols will be instituted for all 2021 sailings," Howard said, "While we place a spotlight on guest safety and well-being, we will also deliver to our travelers a wonderful vacation. An escape that invites them to take part in the joy of discovering new places, new people, and new cultures – everything they already expect from an Adelman Discoveries vacation.

For full details, click [here](https://www.adelmandiscoveries.com/assurance) <https://www.adelmandiscoveries.com/assurance>

News from the Southern Maryland Young Professionals (SMYP)



Over the past four years, the young professionals network in St. Mary's County has blossomed. St. Mary's Young Professionals (SMYP) is the hub of that effort, as the leading organization in St. Mary's County that brings together next generation thinkers and leaders for social, professional development, and community engagement opportunities. SMYP is designed to connect all local young professionals – regardless of industry – and help them expand their network, learn more about the offerings of the county, and to understand where and how they can make a difference. The SMYP goal is to make St. Mary's county "home" for our young professionals, and not just a place to live or work. SMYP is currently working with the St. Mary's County Chamber of Commerce to establish a formal alliance, which will bring together the strengths and demographics of both organizations to enhance the business and cultural environment of St. Mary's County for all residents.

SMYP hosts a variety of gatherings throughout the year to achieve their mission of connectivity, networking, and information exchange. Traditionally these are monthly community sponsored in-person events, but the organization successfully pivoted during the COVID-19 pandemic to focus instead on virtually engaging the young professionals community through conversational interviews and connections with local leaders. These coffee talks – or "Rise & Grinds" – in April and May included spotlights on small business, entrepreneurship, a technology incubator, recreation and parks, the NAACP, leadership opportunities, tourism, and volunteerism. In June, they will be continuing these dialogues with the Leonardtown Business Association, the Southern MD Agricultural Development Commission, St. Mary's County Human Services, and a former County Commissioner. SMYP also continues to provide useful resources to the community through a weekly consolidated list of food truck locations and delivery services as well as through its promotion of local restaurants every Friday as part of their #takeouttakeover efforts.

If you would like to watch the recorded "Rise & Grind" sessions, please click here (<https://www.youtube.com/playlist?list=PLZEzVgYuRN1N4wxB3kmm-FycmFT3sGaL2>). To register for and attend future virtual events and to find out more information about SMYP follow the SMYP Facebook page.

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John F. Wood, Jr.
Vice President

Paddle for Heroes Cancelled



Due to the ongoing concerns around COVID-19, Leonardtown Rotary has cancelled the 4th annual Paddle for Heroes scheduled for Saturday, June 13, on beautiful Breton Bay. We deeply regret the need to cancel because the event is well-attended and a fun draw at the Wharf, and especially because the funds raised provide scholarships for our County's first responders, who have been so diligent in their support of our community in this most difficult time.

We appreciate the support of this year's sponsors: Cedar Point FCU, Brinsfield Funeral Home, Leonardtown Chevy, SMECO, and Tom Hodges Auto. We look forward to holding this event next year, allowing paddling for our heroes and support of first responders. May it be a better year!

PERSONALIZED FINANCIAL PLANNING AND ADVICE

ANNMARIE TROMBINO

Financial Advisor
21615 S. Essex Drive, Suite 52
Lexington Park, MD 20653
AKTrombino@firstcommand.com
301.862.4900



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RENEW YOUR MEMBERSHIP IN THE ST. MARY'S COUNTY CHAMBER OF COMMERCE AND STAY PLUGGED INTO THE BUSINESS COMMUNITY!

The Chamber's Member Discount Program

Thank you to our Chamber members listed below who are already participating in the Member Discount Program. If your company would like to participate, please contact the Chamber office at 301-737-3001 or send us an email to info@smcchamber.com. Current available discounts are listed on the Chamber's website: <https://smcchamber.com>.

Participating Chamber Member Businesses

Aicy Karbstein, Artist; Alexander Chiropractic Center; BalanceLogic, LLC; Baldwin, Briscoe & Steinmetz, PC; Barefoot Graphics; California Total Body Massage; Cedar Point Federal Credit Union; Corwin Home Improvement, LLC; Country Inn & Suites Lexington Park; Cube Smart LP; Extra Space Storage #8338; Dance Fitness Studio Twelve Twelve; Heritage Printing & Graphics; Hilltop Signs & Graphics; Mid-Atlantic Skin Surgery Institute; Oasis GrafX; PaxFitness; Printing Press, Inc.; St. Mary's Roofing & Home Improvement; Dylan Schneider, DDS, MS, LLC Orthodontics; Servpro of St. Mary's & Calvert; T.N. Bowes Heating & Air Conditioning, Inc.

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**St. Mary's County Library Phase 1 Reopening and Summer Reading
Book drops to open on June 17 and curbside service to start on June 22. The Summer
Reading program will be for all ages and available virtually.**

The St. Mary's County Library is pleased to announce Phase 1 Reopening plans. The book drops at all three Library locations (Charlotte Hall, Leonardtown, and Lexington Park) will be opened to receive checked out materials on Wednesday, June 17. All three locations will start curbside pickup of reserved materials on Monday, June 22.

Please note that the Leonardtown Library has moved to the new building located at 23630 Hayden Farm Lane in Leonardtown, next to Walter Francis Duke Elementary School. The old building located on Hollywood Road is no longer a Library and will not be accepting book returns or offering any Library services. We hope to celebrate the opening of the new Leonardtown Library on a future date.

Book drops: All currently checked out items have had the checkout period extended until August 1. Book drops at all three Library locations will be opened on Wednesday, June 17. However, there is no rush to return your items before August 1. Please feel free to keep your items until August 1 if you would like to. All returned items will be quarantined for three days and will not be checked in immediately. Once you have returned an item, please wait at least three days before making sure it has been cleared from your account.

Curbside: Beginning June 22, curbside pickup hours of operation will be Monday through Thursday, 1 p.m. to 6 p.m., and Friday and Saturday 12 noon to 5 p.m. There will be no Sunday hours for this first phase of opening. Customers may reserve materials online through the Library website at this time, and will be able to call the Library to place holds beginning June 22. Customers will be notified via email (or the preferred contact method set in the customer's Library account) when their items are ready to be picked up. Once notified that holds are available for pickup, customers will use our online scheduler to schedule a time to pick them up. Instructions for using the online scheduler will be available on www.stmalib.org. Customers are also welcome to call the Library to check on holds and schedule a time to pick up items if they do not have the ability to use the online scheduler.

Pickup at new Leonardtown Library will be at the drive-through window on the side of the building. Please park in designated spots at Charlotte Hall Library and Lexington Park Library for curbside service.

Please wear a mask and do not leave your vehicle when you come to pick up your items. Library staff will be wearing personal protective equipment and practicing social distancing during curbside transactions. We prefer to place your items in vehicle trunks or through windows at which no one is seated. Please do not return items to staff. Use the book drops to return all items.

Customers are encouraged to check their accounts to see what items are on hold online in your account. If you still want your requested items, we will notify you when they come in and are ready for pick up. However, if you no longer want items that are on hold, please either remove the holds or call the Library to receive assistance.

Phone and Chat Service: St. Mary's County Library staff will be available via phone and online chat starting on Monday, June 22. Hours of operation will be Monday through Thursday, 1 p.m. to 6 p.m., and Friday and Saturday, 12 noon to 5 p.m. There will be no Sunday hours for this first phase of opening. Staff will be able to assist with information requests such as account questions, suggesting titles, homework and research help, online resources and downloadable content help, and logging summer reading challenges. Instructions on how to use the chat service will be available on the Library website, www.stmalib.org.

Summer Reading: The Summer Reading program, designed for all ages from babies to adults, will begin on Monday, June 8. Find the challenges and more information about the Summer Reading program on www.stmalib.org. Summer Reading will be on the Beanstack platform used the past several years. The Beanstack app is available on both Android and IOS, or can be used via <https://stmalib.beanstack.com/>. If you do not have access to Beanstack, you can call 301-475-2846 starting on June 22 to report your completed challenges. By completing your first challenge, you will receive a glow-in-the-dark t-shirt with the 2020 theme "Imagine Your Story." T-shirts will be picked up curbside and the process for scheduling a pickup time will be similar to picking up materials. Earn tickets to enter into prize drawings of your choice by completing challenges.

All programming and events will be virtual this summer. Please check out our website (www.stmalib.org) or follow us on Facebook (@StMarysLibrary) to find many fun programs and events for all ages.



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