THE St. Mary's County Chamber OF COMMERCE

Chamber Events & News

Where Business and Community Meet…

May Events

Mark your calendars — we hope to see you at our upcoming events!

- May 27 - Women's Business Lunch - Shore United Bank
- May 28 - Business After Hours - Historic Sotterley
- May 29 - Ribbon Cutting - Greater Baden Medical Dental
- May 29 - Understanding the Impact of the Maryland IT Tech Tax for DOD
- June 25 - Business After Hours - Piney Point Light House
- July 8 - New Member Luncheon

Chamber Events

Women's Business Lunch - Shore United Bank

Tuesday, May 27, 2025
12 p.m. - 1:30 p.m.
Shore United Bank
25395 Point Lookout Rd
Leonardtown, MD 20650

Shore United Bank
Good things are happening here.®

Whether you're just starting out or looking to grow, this lunch will offer expert guidance and practical advice to support your business journey. The focus will be on banking for businesses, with valuable insights from Shore United Bank and its trusted partners. Together, they'll share best practices, tips, and essential information to help women business owners and entrepreneurs better understand and manage their banking needs.

Out of courtesy to our generous hosts, if you do register to attend and find that your plans have changed, please email or call the Chamber office as soon as possible so that we can let them know.

Please register here!

Business After Hours - Historic Sotterley

Wednesday, May 28, 2025
Historic Sotterley
44300 Sotterley Lane
Hollywood, MD 20636

Meet new Chamber members and Board members! Event starts at 5 p.m.
Register here to let us know you are coming.

Tech Tax Seminar - Understanding the Impact of the Maryland IT Tech Tax for DOD

Thursday, May 29, 2025
5:00 p.m. - 6:30 p.m.

St. Mary's County Chamber of Commerce
21487 Great Mills Road, Suite A
Lexington Park, MD 20653

Join Delegates Brian Crosby and Todd Morgan to learn how the Maryland IT Tech Tax will impact DOD contractors and other businesses. This 3% tax goes into effect on July 1, 2025!
Please register by May 26.

Pre-registration is required. As we often have a waiting list for events, if you register to attend and find that your plans have changed, please email or call the Chamber office as soon as possible so that we may open your seat (s) to others.

Register here by May 26th to let us know you are coming.

Ribbon Cutting Ceremony - Greater Baden Medical Dental

Thursday, May 29, 2025
2:00 p.m.
21729 Great Mills Road, Unit C
Lexington Park, MD 20653

Support and celebrate fellow Chamber member Greater Baden Medical Dental, on their Grand Opening!

Register here.

Taste of St. Mary's - Save the Date!

Saturday, September 27, 2025

12 p.m. - 4 p.m.
AeroPark Innovation District
St. Mary's County Regional Airport

Mark your calendars! This year's Taste of St. Mary's will be on Saturday, September 27, 2025. Enjoy great food, refreshing beverages, *and* a special aircraft demonstration!

Sponsorship and vendor opportunities are already available. Be sure to register by August 20 to guarantee a sign and your logo on promotional materials.

Vendors register here

Sponsors register here

Annual Golf Tournament - Save the Date!

Thursday, October 9, 2025
8 a.m. - 3 p.m.
Wicomico Shores Golf Course

Register for one of our many sponsorship opportunities to promote your business at this highly anticipated annual event!

View Details Online

2025 Business Awards Luncheon

On May 13, 2025, community members and business leaders gathered at the Bay District Volunteer Firehouse for our annual Business Awards Luncheon— a much-anticipated event that honors the innovation, leadership, and service that drive our region forward. The afternoon featured warm

camaraderie, recognition of outstanding achievements, and a delicious catered lunch from W.J. Dent & Sons / Chief's.

This year's luncheon was a true celebration of excellence across sectors, highlighting businesses, nonprofits, and individuals who are making a meaningful impact in our community. Congratulations to all our 2025 award recipients:

2025 Business Award Winners

- Beacon Award – Wood Construction
- Lighthouse Award – Maryland International Raceway
- Emerging Business Award – Viking Axe Throw
- Community Service Award – JF Taylor
- Bubby Knott Non-Profit of the Year – Message of Hope
- Bubby Knott Philanthropist of the Year – Howard Thompson
- 2025 Public Servant of the Year – Brandon Hayden
- 2025 Business Person of the Year – Ernie Williams

We are incredibly proud to recognize these individuals and organizations for their achievements and ongoing contributions. Thank you to everyone who joined us, and to our gracious hosts at the Bay District Volunteer Firehouse. A special thanks also goes out to W.J. Dent/Chief's for the exceptional catering that helped make the day even more memorable, and to our lovely photographer, Ron Bailey.

Here's to another year of growth, service, and success!

Chamber News

Advertise Your Business in our 2025-2026 Community Guide and Business Directory!

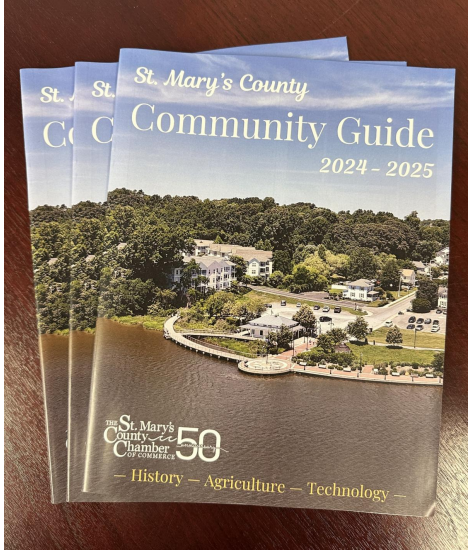
It is that time of year again! We are beginning work on the Chamber's 2025 Community Guide and Business Directory, which will represent you, your business, and St. Mary's County. Your business listing is a free benefit to all members!

The Chamber's goal is to produce the finest, most complete, and accurate publication possible.

2025 Features:

- The directory will be printed magazine style on all glossy paper.
- The digital PDF version of the directory that is on the Chamber's website, every ad will be clickable directly linked to your website.
- The digital directory will be launched to over 67,000 business owners, employers and residents in St. Mary's County and surrounding areas. Business listings will be updated three times a year.

Be sure to check your business profile and update if needed by May 5!



COMMUNITY & BUSINESS DIRECTORY 2025
RATE SHEET/AD ORDER FORM

ADVERTISING RATES

Color Advertising:
Premium Pages (8.625" x 11.25" bleed)

Full Page $2,129
Back Page $3,931
Half $1,202
Inside Front Cover $2,977
Half Page $1,149
Inside Back Cover $2,500
Quarter Page $725
Quarter Page $725

(Right of first refusal goes to last year's advertisers who confirm before May 12.)

AD SIZES:

Full Page 7.25" x 9.75"
Half Page 7.25" x 4.75"
Half Page 3.5" x 9.75"
1/4 Page 7.25" x 2.25"
1/4 Page 3.5" x 4.75"

Production Requirements:
All ads must be submitted as they will appear. Ads will **only** be accepted in PDF or jpg file formats at 300 dpi. **MS Word & Publisher files are not acceptable.** If you do not have your ad in one of the above formats please call the office to discuss other options of sending your ad to us. All ads can be emailed to info@smcchamber.com.

Policies:
• The St. Mary's County Chamber of Commerce reserves the right to reject any advertising.
• Ad position is at the discretion of the publisher.
• The Chamber will not be held responsible for distortion in the size and shape of ads that were not sent in the specified size and format.
• This form must be signed by an authorized company representative to reserve ad space.
•**Ad files are due by May 31, 2025.**

Budget Reconciliation and Financing Act - Tax Changes

COMPTROLLER of MARYLAND
SERVING THE PEOPLE

The Maryland General Assembly passed the **Budget Reconciliation and Financing Act** (BRFA), which made several changes to Maryland's tax laws beginning in the 2025 tax year and beyond.

To access up-to-date information about these tax law changes, the office of the Maryland Comptroller established a dedicated **2025 Tax Changes** webpage, which will be regularly updated on an ongoing basis.

They will also be hosting several industry-specific Zoom webinars during the last week of May to provide interested parties with the opportunity to hear directly from agency tax experts and to have their questions answered.

Give the Gift of Shopping Local!

Need a gift for graduation or Father's Fay? Look no further than the Chamber's *Love St. Mary's* digital gift card!

Click here to view all participating Chamber members that accept The *Love St. Mary's* gift card!

Not a Chamber member? Join today!

New Advertising Opportunity for Chamber Members - feature your business or community event!

Share your events in an eblast that uniquely features only your business or community event and is no longer buried in our newsletter!

Send a jpeg or png file toinfo@smcchamber.com along with a sentence or two about your event. Add a link if you like. Use the subject line: eblast ad for (your organization's name).

This unique eblast will go out to over 1200+ emails.

We will try to accommodate your scheduling request on a first-come, first-serve basis and send only one, with a maximum of two, per day.

This also frees up our newsletter to feature only Chamber news and pertinent information.

E-Blasts - are $50.00 per blast.

Email blasts are a powerful tool for keeping Chamber members informed and engaged. These emails are designed to:

- Advertise and promote your business and community events
- Ensure that members are always in the loop and can take full advantage of their chamber membership.

New Member Highlight

The Chamber would like to acknowledge our newest members and say thank you for your partnership! Click on each name for more information about their businesses.

Welcome to:

- **Abode and Beyond**
- **Fishergate Graphic Design**
- **Motion Evolved Physical Therapy**
- **H&T Consulting LLC**
- **Lexington Park Business Association, Inc**
- **Adobe Acrobat**
- **Greater Baden Medical Services**

Want to see your business here?

Register Today

Interested in Joining the Chamber?

Just some of the benefits from our Chamber membership:

- Contribute to a vibrant community of business owners and entrepreneurs who are dedicated to improving our local economy and community life
- Grow your business and make meaningful connections
- Enhance your community presence and expand your professional relationships through unparalleled networking opportunities that connect you with other local business leaders and potential customers
- Gain increased visibility through our various promotional platforms, including our Community Guide and Business directory and social media channels
- Ensure that your voice is heard in local and regional economic policy and development discussions through our Advocacy work
- Become informed through communication and collaboration with leaders to share expertise and leadership.

Learn More

Pay It Forward Partnership with the Chamber

The “Pay It Forward Partnership” initiative simplifies offers with a one-time annual payment, making it easier to budget and support promotional benefits for the Chamber’s regular annual events, and it includes annual dues. You can choose which events you would like to sponsor and have your name associated with, and you always have the option to sponsor any event you prefer.

- **Platinum Partner** $10,000 Annual Investment
- **Gold Partner** $7,500 Annual Investment
- **Silver Partner** $5,000 Annual Investment
- **Bronze Partner** $2,500 Annual Investment

Learn more here.

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23942 Prop Way/P.O. Box 10
Hollywood, Maryland 20636

Thank you to our Pay It Forward Partners!

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DUGAN, MCKISSICK & LONGMORE
ATTORNEYS AT LAW
301 862-3764
PAXLAWYERS.COM

St. Mary's County Chamber of Commerce
21487 Great Mills Road Suite A
Lexington Park, MD 20653
301-737-3001

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