



## CHAMBER NEWS and UPDATE

### Happy November!

You may be noticing some changes from the St. Mary's County Chamber of Commerce!

We are delighted to have Nancy Montano join our staff this fall as the new Office Manager. Be on the lookout for emails and calls from Nancy as we switch to more digital forms of communication. We are sending invoices out via email. Over the next few weeks and months, we'll continue reaching out to all members to be sure we have your most up to date list of representatives and contact information.

Our Government Affairs committee will resume meeting later this fall, after the elections. Please let us know if you are interested in joining this important committee. And, of

course, don't forget to vote on November 8th!

### Business After Hours

#### Wednesday, November 16, 5pm

**AIRtec, Inc.** 44190 Airport Road, California, MD 20619. 5:00pm-6:30pm.

AIRtec will be hosting this event in one of their newer hangars on the backside of the airport (Hangar AA). Although AIRtec is the prime sponsor, other businesses located at 2W6 have also been invited to market their respective businesses. Static displays of their aircraft and staff will answer questions and tell you about their exciting missions around the globe. Please join us for a drink, some great food and networking with other business peers around our aircraft.

[Register here.](#)

#### Wednesday, December 14, 5pm

Our December Business After Hours will be with Feed St. Mary's. Stay tuned for more info.

[Register here.](#)

### Chamber International Trips

We are resuming our international trips! This journey heads to Scotland on October 11, 2023, for 8 days. Early bird discount is \$2,999 per person if deposited by December 31 and \$3,099 per person if deposited by April 4. Let us

**HIGHLIGHTS:**

- Round trip scheduled airfare
- Round trip transfers between airports and hotel while overseas
- 6 nights hotel accommodation
- 2 nights Edinburgh
- 2 night Inverness
- 2 nights Glasgow
- 8 meals: breakfast daily, 1 lunch and dinner
- Tours of: Edinburgh Castle, Rosslyn Chapel, Edinburgh and Glasgow City Tours
- Time to visit: Dunfermline Abbey, Stirling Castle, St. Andrews Castle & Cathedral, Urquhart Castle, Kelvingrove Art Gallery and Glasgow Cathedral
- Discovery Program guide

**EARLY BIRD DISCOUNT**  
\$3,299 PER PERSON  
**\$2,999 PER PERSON**  
*If deposited by December 31<sup>st</sup>\*\**

**BOOK & SAVE**  
\$3,299 PER PERSON  
**\$3,099 PER PERSON**  
*If deposited by April 4<sup>th</sup>\*\**

Click here to **BOOK NOW**

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**MEMBER NEWS**



W. M. Davis, Inc. was awarded the Emergency Department Expansion and Renovations Project at the University of Maryland Charles Regional Medical Center (Civista Hospital), located in La Plata, Maryland

GIVE YOUR PROJECT THE SOLID FOUNDATION IT DESERVES WITH COMPLETE TURN-KEY CONSTRUCTION



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**AMERICAN BUILDINGS**  
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**W.M. Davis, Inc**

The Chesapeake Shores Associated Builders & Contractors (ABC) held the 2022 Excellence In Construction Awards Banquet at The Graduate Annapolis Hotel. W. M. Davis, Inc. received two Excellence in Construction Awards. The first award was for the Barns at New Market for Special Projects \$2 to \$100 Million, the second award was for Hollywood Self Storage Pre-Engineered Metal Buildings, all amounts. W. M. Davis, Inc. also won a STEP Safety award. Congratulations W. M. Davis!!

**St. Mary's Community Development Corporation**

The St. Mary's Community Development Corporation has been awarded \$250,000 to fund its St. Mary's Square Revitalization project. The grant is provided through the Maryland Department of Housing and Community Development's Community Legacy program. Plans include repaving the central marketplace, constructing a central plaza, bus stop, bike racks and planters, with construction beginning in the fall of 2023. Way to go CDC!

**Tri-County Council of Southern Maryland**

The TCCSMD has received funds to provide training for First Responder Organizations for training. For more information, email [BESTeam@tccsmd.org](mailto:BESTeam@tccsmd.org)

**The Patuxent Partnership**

**November 9, 6pm - 7pm**

TPP/CSD program with Greg Poling, Senior Fellow and Director, Southeast Asia Program and Asia Maritime Transparency Initiative, Center for Strategic & International Studies, and author of newly released book, "On Dangerous Ground: America's Century in the South China Sea."

NOTE: 5-6pm Reception | 6-7pm Talk | 7-7:30pm Book signing at Daugherty-Palmer Commons, St. Mary's College of Maryland. [Register here.](#)

**November 17, 8am - 9am**

A briefing with Captain Derrick Kingsley, Commanding Officer, NAS Pax River at USMSM Building 1. [Register here.](#)

### **Dream Queen Foundation**

**November 14**

The Dream Queen Foundation brings on the Second Annual Gals Lead Veterans Day Festival, Celebrating Today's Heroes and Tomorrow's Leaders. [Click for more details](#) about sponsorship or becoming a vendor.

### **AnnMarie Sculpture Garden & Arts Center**

**November 5, 2022 - January 1, 2023**

Holiday Show and Sale in the Main Gallery. [Info here.](#)

**November 25, 2022 - January 1, 2023**

Visit the AnnMarie Sculpture Garden & Arts Center Garden in Lights as the grounds are transformed into an outdoor twinkling wonderland. [Tickets and info here](#)

### **Comedy Nights at the White Rose**

**November 3, December 1, and December 3.**

Enjoy a delicious dinner and a show. [Tickets and info here](#)

### **College of Southern Maryland**

**December 3, 6 - 7 pm, VIP Reception. 7 - 9:30 pm**

Dinner, music, open bar, and a few surprises. Cheers to Five Years and Honor Dr. Maureen Murphy's Legacy. All proceeds will benefit the Help a Hawk Fund to empower students to achieve their academic and career goals. Velocity Center at Indian Head, 4465 Indian Head Highway, Indian Head, MD 20640. [Tickets here.](#)

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## GENERAL INFORMATION

### **Jobs that Build Initiative**

Governor Hogan announced \$15 million initiative to increase the number of construction workers hired for Capital Projects. The "Jobs That Build Initiative" aims to remove real-world obstacles to careers in infrastructure and keep up with the demand for capital projects brought on by unprecedented federal and state spending. In order to improve recruitment efforts, allow smarter training, and encourage long-term employee retention, the program offers incentives of up to \$10,000 per employee.

Employers are eligible to apply for funds based upon the size of their company:

- *\$500,000 for companies with 750 employees*
- *\$400,000 for companies with 500-749 employees*
- *\$300,000 for companies with less than 500 employees*

For more information, [click here](#).

### **Maryland Office of Small, Minority & Women Business Affairs**

**November 9 at 11 am**

The Governor's Office of Small, Minority & Women Business Affairs is pleased to host the inaugural Veteran-Owned Small Business Enterprise (VSBE) Appreciation Luncheon. [Tickets here.](#)

### **Maryland Small Business Development Center**

**Nov 9 at 1 pm**

Free webinar from SBDC. How To Stay Top Of Mind, Nurture Leads And Win New Business

Long Term. [Register here.](#)

### November 10, 2022 at 1 - 2 pm

Government Contracting: How to read a Request For Proposal (RFP). Free webinar from SBDC. [Register here.](#)

### U.S. Small Business Administration (SBA)

Every year the U.S. Small Business Administration (SBA) recognizes outstanding small business owners around the country. If you or someone you know has an inspiring small business success story to tell, submit a nomination for the SBA's 2023 National Small Business Week Awards. The award categories include: Small Business Person, Minority-Owned Small Business, Woman-Owned Small Business, Veteran-Owned Small Business, Family-Owned Small business, and Home-based Small Business. Self-nominations are highly encouraged. Awards will be presented during the National Small Business Week celebration April 30 through May 6, 2023. Nominations are due by December 8, 2022. [Information here.](#)

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## Thank you to our Corporate Sponsors

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## St. Mary's County Chamber of Commerce

22738 Maple Rd., Suite 104  
Lexington Park, MD 20653  
301-737-3001

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