CHAMBER eBlast October

Please note the CORRECTED ADDRESS:

Business After Hours
OE Realty
October 25
5 - 6:30 PM

21030 Point Lookout Rd, Suite 107
Callaway, MD

Join fellow businesses, non-profits, and friends for a light fare at the Chamber's October Business After Hours! Register here

AIRtec is very proud and excited to announce its recent purchase of PAX AERO and their sponsor and partnership with Tours of Duty.

AIRtec Inc Acquires Majority Stake in Pax Aero Solutions

California, MD. October 6, 2023— AIRtec Inc, a leading aerospace and technology company, is pleased to announce its acquisition of a majority stake in Pax Aero Solutions, a prominent player in the aviation industry. This strategic move represents a significant step forward in AIRtec's mission to expand its capabilities and offerings within the aerospace sector.

Pax Aero Solutions, known for its expertise in aviation maintenance, repair, and overhaul (MRO) services, has established a strong reputation for quality and reliability over the years. This acquisition will enable AIRtec Inc to diversify its portfolio and enhance its position as an industry leader.

Key highlights of the acquisition:

1. Strategic Synergy: AIRtec Inc and Pax Aero Solutions share a commitment to excellence in the aviation sector. This partnership will leverage their collective strengths to provide a broader range of solutions to customers worldwide.
2. Market Expansion: With Pax Aero Solutions under its umbrella, AIRtec Inc will gain access to new markets and customers, allowing for accelerated growth and increased market presence.
3. Operational Excellence: Pax Aero Solutions will continue to operate under its existing management and brand, ensuring a seamless transition for customers, suppliers, and employees.
4. Innovation and Technology: The combined resources of both companies will facilitate the development of cutting-edge technologies and solutions, driving advancements in aviation MRO.

AIRtec Inc's CEO, Tom Jarboe, expressed enthusiasm for the acquisition, saying, "We are excited to welcome Pax Aero Solutions into the AIRtec family. This strategic move aligns perfectly with our vision for the future, enabling us to deliver even greater value to our customers and partners. We are committed to maintaining the exceptional service and quality that Pax Aero Solutions is known for while exploring new opportunities for growth."

Pax Aero Solutions', Chris Woodburn, added, "This partnership with AIRtec Inc is a significant milestone for Pax Aero Solutions. We are confident that together we will reach new heights in innovation and customer satisfaction. Our dedicated team is excited about the opportunities this collaboration will bring."

AIRtec Partners with Tours of Duty to Enhance POW/MIA Search and Recovery Efforts

California, MD. September 18, 2023 — AIRtec, a leading provider of cutting-edge technology solutions, is excited to announce its collaboration with Tours of Duty, a nonprofit organization dedicated to locating and repatriating our nation's POW/MIAs. This strategic partnership marks a significant milestone in the ongoing mission to bring closure to the families of those who have sacrificed for our country.

Tours of Duty has long been committed to the crucial task of finding and returning the remains of American service members who are still missing from past conflicts. By conducting these missions, they bring solace to the families of missing service members and uphold our nation's commitment to those who have served.

As a technology leader specializing in Intelligence, Surveillance, and Reconnaissance (ISR) solutions, AIRtec will play a critical role in enhancing Tours of Duty's capabilities. Through advanced technology advisory services and ISR expertise, AIRtec will empower Tours of Duty with cutting-edge tools and strategies to improve search and recovery operations. This partnership underscores the significance of technology and innovation in addressing important national issues. Together, AIRtec and Tours of Duty strive to leverage state-of-the-art solutions to make a lasting impact on the search and recovery efforts for POW/MIAs.

Tom Jarboe, the CEO of AIRtec, is enthusiastic about utilizing the company's expertise and technical capabilities to support this vital work for the families of fallen warriors. "We must always remember the tremendous efforts these heroes made in protecting our homeland and American way of life."

"We are privileged to have AIRtec as our technology advisor and ISR partner," said Amanda Rutledge, Founder and CEO of Tours of Duty. "Their dedication to our mission and technological expertise will undoubtedly have a significant impact on our efforts to bring closure to the families of our missing service members."

This partnership exemplifies AIRtec's commitment to giving back to the veteran community and supporting organizations that make a meaningful difference in the lives of veterans and their families.

To learn more about AIRtec and Tours of Duty, please visit www.flyairtec.com and www.toursofduty.org.

About AIRtec: AIRtec is a leading provider of technology solutions specializing in Intelligence, Surveillance, and Reconnaissance (ISR). With a focus on innovation and excellence, AIRtec delivers cutting-edge technology to address complex challenges across various industries, including defense and security.

The application deadline for the Maryland Department of Commerce's second round of the Manufacturing 4.0 Grant Program is less than one week away!

Maryland manufacturers, don't miss your opportunity to get funding to support your Industry 4.0 technology strategies. https://commerce.maryland.gov/fund/maryland-manufacturing-4-0

Maryland Global Gateway Applications open October 16 - November 30

Governor Wes Moore announced that the Maryland Department of Commerce has helped place more than two dozen international companies in incubators across the state through the Maryland Global Gateway program. The 27 approved participating companies represent 19 countries and are in a number of industries including quantum computing, cybersecurity, life sciences, aerospace, manufacturing, and agriculture.

The Maryland Global Gateway program helps to ease an international company's transition into the U.S. by connecting them with 18 partnering incubators and accelerators in Maryland. The goal of the program is to attract early-stage companies with hopes that they will establish a full-time presence in the state after the soft landing trial ends, bringing additional job creation and investment to Maryland. More than 60 businesses applied to participate, successfully capturing a diverse array of companies from six different continents while boosting the state's attractiveness and competitiveness in the global market.

Maryland's comprehensive gateway program is designed to attract foreign companies by leveraging the state's existing resources and partnerships to drive results and increase Maryland's standing as a major innovation center in the U.S. By soft landing in Maryland, international companies are able to test the U.S. market and receive additional assistance from the program, including the potential for rent assistance for six months; training, mentoring, matchmaking, and networking opportunities; and assistance with business registration costs.

Companies that are interested in participating in the Maryland Global Gateway can apply when the program reopens from October 16 through November 30.

To complement the Global Gateway program, the Maryland Department of Commerce also created an exchange program to provide Maryland companies with similar benefits abroad, allowing them to engage with partner incubators while exploring new global markets. Companies can apply for up to $10,000 to help offset the cost of their

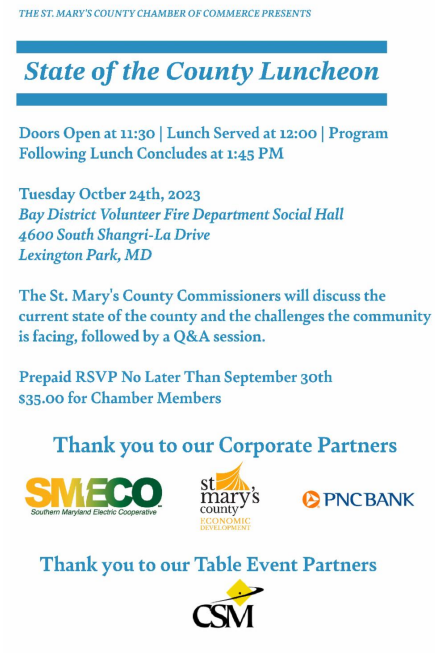
participation in seven countries, including Australia, France, Ireland, Japan, the Netherlands, South Korea, and the United Kingdom.

For more information on Maryland's assets for global business, visit business.maryland.gov/global.

Women's Lunch Series "Women, Wealth, and Wellbeing"

Tuesday, October 17, 2023
12:00 PM

The Ale House, Admiral's room
46590 Corporate Dr, Lexington Park, MD 20653
Light Lunch provided. Limited Availability. Must pre-register here.



2023

State of the County Luncheon

October 24
11:30-1:30

Bay District Volunteer Fire Department
46900 S. Shangri-La Drive
Lexington Park

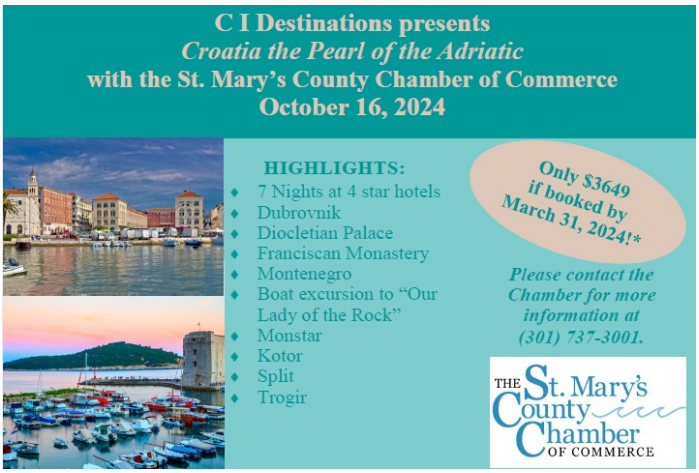
The Commissioners of St. Mary's County will address the current status of the County and the challenges facing our community, followed by a moderated question-and-answer session.

Pre-registration required.
Sponsorships here.
Tickets here.

Informational Zoom call - Croatia Trip

October 24, 2023
5:30 pm

Thinking about joining our trip to Croation in October 2024? Have all your questions answered by CI Destinations. You will receive the Zoom link closer to October 24. Register here.



Now Announcing Croatia, the Pearl of the Adriatic Trip with the Chamber

Discover the stunning beauty of Croatia, the Pearl of the Adriatic, with Ci Destinations. Experience 7 nights at a luxurious 4-star hotel, scenic tours, and more on October 16, 2024. Book your trip before March 31, 2024, and enjoy this incredible offer for only $3649. For more information, don't hesitate to contact the Chamber at 301-737-3001. Take advantage of this fantastic opportunity!

Airfare included!

Chamber to host Civics Bee!

The St. Mary's County Chamber of Commerce is partnering with the U.S. Chamber of Commerce Foundation to host a first-of- its-kind civics competition that encourages young Americans to engage in civics and contribute to their communities. Participating 6th, 7th and 8th graders will flex their civics knowledge for a chance to win recognition and cash prizes. Finalists will be invited to Washington, DC to compete in the inaugural National Civics Bee national championship in Fall 2024.

- Students enter the Bee by submitting a 500-word essay.
- 20 finalists are selected to participate in a 90-minute live and in-person event featuring two rounds of civics quiz questions followed by a Q&A with ~3 judges.
- Three finalists from the live event will advance to the Maryland State competition.
- One finalist from the Maryland State competition will advance to the national US Chamber competition in Washington, DC.

More information is here on our website.

Essay submissions will be through our website, starting on November 13th and will be accepted through January 8, 2024. The live Bee event will be between February 20 and April 30 (Date and venue TDB).

Sponsorship opportunities upcoming.

Kentucky Derby Fundraiser

May 4, 2024
4:00 - 8:00 PM

St. Mary's Airport Terminal
Hollywood, MD 20619

Chamber members: Looking for a fun filled competition with other chamber members while supporting your favorite non-profit? Our 1st Annual Kentucky Derby event is for you. Pay $250 to the chamber to join in competition and $1 per keychain and start selling our memorable chamber 50th Anniversary keychains/bottle openers, set a cost you decide, to raise money for your charity. Keychain/bottle openers sold in packs of 50.

To make it fun, the company that raises the most money for their charity will be able to choose the top horse at our Derby party. Competition results announced at every BAH starting in January 2024.

Chamber non-profits: Would you like to be involved in our 1st annual Kentucky Derby fundraiser May 4, 2024? We are looking for non-profits to run one game of chance at our event. If your charity is interested in raising money, running one game of chance, and having fun this is for you. We're looking for one game from each charity on a 1st come 1st served basis.

Starting November 1, 2023, we'll start accepting charities. Your charity provides everything needed to run the game and all personnel entering to run game must purchase a $40 entry ticket to join in on the fun. Only 1 game per charity and no like games from other charities to compete.

Day of event tickets: $40 per person. Prizes for best dressed, best hat, best jockey outfit!

Sponsorship opportunities upcoming.

There's always something going on in Leonardtown!

Visit here to learn more.

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