Issue 3, September 2021

THE St. Mary's County Chamber OF COMMERCE

UPDATE

State of The County

Tuesday, September 21, 2021

Bay District Vol. Fire Dept.
46900 S Shangri-La Drive
Lexington Park, MD 20653
11:30 AM - 1:30 PM

Hear what the Commissioners have coming up for the County
Personalized Touch Catering
Tickets are $40 per person
Register on our website

Save the Date

A Taste of St Mary's

Saturday, September 11, 2021

On the Square in
Historic Leonardtown

Vendors will sell samples of their specialty items. This is a family event and there is no admission charge.

We hope to see you there!

Vendors, Sponsors, and Volunteers are needed. Contact the Chamber for info.

Business After Hours

Hosted by Corinthian Yacht Club
Co- hosted by Patuxent Printing and Hawkeye Tracking

Corinthian Yacht Club
48555 Bean Road
Ridge, MD

Wednesday, September 22, 2021

5:00-66:30 p.m.

Door prizes, 50/50 raffle, refreshments

Register at https://smcchamber.com

Annual Golf Outing

Wicomico Shores Golf Course.
35794 Aviation Yacht Club Rd
#2962, Mechanicsville, MD
October 12, 2021

8:00 AM - 5:00 PM

Participants say this tournament is unique, enjoyable, and a great opportunity to connect with colleagues and make new connections!

There are many sponsorship opportunities including premium level sponsorships, luncheon sponsorship, tee signs, and interactive holes. Interactive hole sponsors provide members a fun, creative way to promote their business by offering games, giveaways, fun competitions, and more.

Sponsorship at all levels also includes promotion through all Chamber marketing outlets.

You are invited to join us for

THE St. Mary's County Chamber OF COMMERCE

On the Square in Historic Leonardtown Saturday, September 11, 2021, 1:00 to 4:00 pm

Rain or shine! Family event. Activities for the kids. Classic car show and free entertainment. Samples of restaurant and catering specialties will be available for purchase. Admission and parking (in designated areas) are free. Chance to win gift certificates from area restaurants and caterers. Drawings to be held all day at the event. For more information email info@smcchamber.com, call 301-737-3001, or visit our website: https://smcchamber.com.

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Washington Gas
A WGL Company

Hilltop Signs & Graphics

Dan Burris Olde Towne Insurance
Erie Insurance

DML
Dugan, McKissick & Longmore
Attorneys At Law

st mary's county
ECONOMIC DEVELOPMENT

Music provided by Summer Breeze

Welcome to Our New Members

Pier 450
48342 Wynne Road
Ridge, MD 20680
Peggy Binzel
www.pier-450.com

Lexington Park Chevrolet Buick GMC
22659 Three Notch Road
California, MD 20619
Jaclyn Snyder
www.lexingtonparkchevy.com

Scotland Yards Beach Rentals
15230 Lake Drive
Scotland, MD 20687
Peggy Binzel
www.scotlandyardsmd.com

Thank You to Our Renewing Members

Blairs Jewelry & Gifts
Center for Children, Inc.
Davis, Upton & Palumbo, LLC.
Dylan Schneider, DDS, MS, LLC Orthodontics Educational
Systems Federal Credit Union eTrepid, Inc.
Greenwell Foundation
Kieyos, LLC
Law Offices of Kevin J. McDevitt, L.L.C.
THe Newtowne Players, Inc.
Patuxent River Naval Air Museum
Platform Aerospace
Port of Leonardtown Winery
Quality Built Homes
Re/Max One
Rotary Club of Lexington Park, MD
SMC Dept. of Economic Development
St. Mary's County Library
St. Mary's County Metropolitan Commission
St. Mary's Transit System/ Public Works and Transportation
Seedco
Shepherd's Old Field Market
State Farm Insurance, Philip C. Riehl Agency
Gordon Stellway/O'Brien Realty
Thomas Somerville Co.
Tom Hodges Mitsubishi, Pre-Owned, Tire and Service Center

ST. MARY'S CHAMBER OF COMMERCE BUSINESS AFTER HOURS

HOSTED BY:

CORINTHIAN YACHT CLUB
PATUXENT PRINTING
& HAWKEYE TRACKING, INC

JOIN US AT THE ***"JEWEL OF THE POTOMAC"*** FOR REFRESHMENTS, **HOR D'OEUVRES, DOOR PRIZES,** 50/50 RAFFLE AND FUN!

When: September 22, 2021

5:00 pm – 6:30 pm

48555 Bean Road

Ridge, MD 20680

Directions:

From Lexington Park: South on Three Notch Rd. (MD 235) for 16.5 miles to Wynne Rd. Right turn on Wynne Rd. Continue for ¼ mile to Bean Rd. Make a Right turn on Bean Rd. Continue to Corinthian Yacht Club clubhouse and parking.

From Leonardtown: South on Route 5 to Wynne Rd. Make Right turn on Wynne Rd. Continue ¼ mile to Bean Road. Make a Right turn on Bean Rd. Continue to Corinthian Yacht Club clubhouse and parking

PLEASE RSVP TO THE CHAMBER OFFICE 301-737-3001 OR HTTPS://SMCHAMBER.COM

Congratulations to College of Southern Maryland

First in MD, 15th in the Nation

The College of Southern Maryland awoke to exciting news last week, learning that WalletHub had released its rankings showing that your local community college is among the best in Maryland and 15th in the Nation of 685 community colleges for providing students with affordable and accessible education while maintaining good teacher-student ratio and transfer opportunities. “This past year was especially difficult on our students and our communities, and CSM’s faculty and staff worked tirelessly to support them in every way we could through the pandemic. And while it feels great to be recognized and move up in the ratings, the real spotlight belongs on our students who continue to work so hard to succeed during such challenging times,” said CSM President Dr. Maureen Murphy. CSM’s 15th-best-in-the-nation ranking improved from 51st just a year ago; now that’s something to shout about!

Business & Nonprofit Online Sales & Telework Relief Fund

Access to the application portal will be available on September 1, 2021.

Applications will be accepted starting at 10AM on September 1, 2021.

The St. Mary’s County Department of Economic Development focuses on multiple strategic areas to build a stronger, more resilient, innovation-driven economy in St. Mary's County, Maryland. This department will evaluate proposals.

DEADLINE to apply is 10AM on September 15, 2021.

St. Mary’s County recognizes that the COVID-19 pandemic has caused economic hardship for many businesses and nonprofits. To provide local relief from this hardship, St. Mary’s County has activated the Online Sales & Telework Relief Fund for businesses amd nonprofits located in St. Mary's County.

The grant program will have a maximum budget of $94,874. The goal is to provide grants to support as many St. Mary's County based businesses and nonproftis as possible.

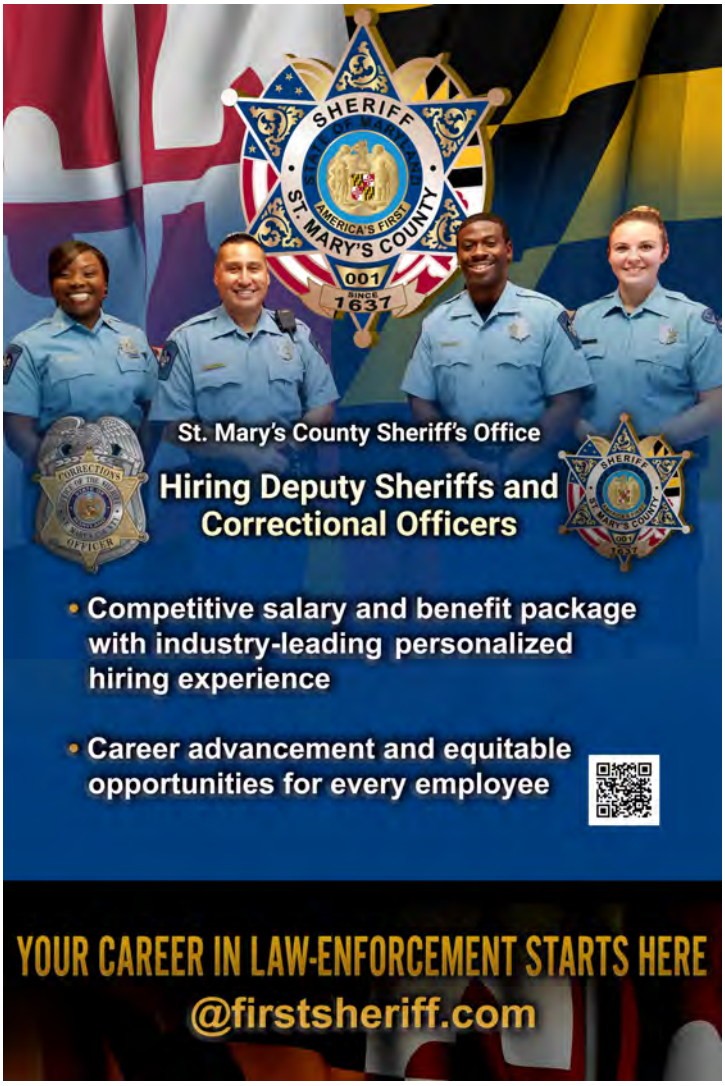
The Online Sales & Telework Relief Fund gives priority to entities that DID NOT receive a COVID-19 Business Relief Grant or Loan from the Maryland Department of Commerce, or a grant from the Maryland Department of Labor for the purchase of equipment to assist in the expansion of opportunities for telework. In addition, the Relief Fund gives priority to entities that have 20 or less total employees (including part-time employees), excluding the owner.

Grants may be used for any costs incurred to establish or expand online sales and/or telework during COVID (after March 2020).

Businesses and nonprofits must be in good standing with the State of Maryland, St. Mary’s County Department of Land Use and Growth Management, Office of the Treasurer and must demonstrate a need for assistance.

Required documents:

Completed St. Mary’s County Direct Deposit Form (available in application).
A signed grant agreement will be required as part of the application to streamline the process. The signed agreement does not guarantee funding (available in application).
Completed and signed W-9 (version dated October 2018). Visit https://www.irs.gov/pub/irs-pdf/fw9.pdf for a fillable W-9. Certificate of Good Standing from the State of Maryland OR proof of ACTIVE status of sole proprietorship from the State of Maryland. Visit https://egov.maryland.gov/BusinessExpress/EntitySearch to view status. Proof of status with the State of Maryland may be provided via screenshot or printed from the webpage.
For additional information, please refer to FAQs.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We're called Community Bank for a reason.
There's value in being part of a community. Your contributions are needed. And your efforts make a difference. Whether you're opening an account online, making a deposit from your phone, or managing your finances on the go, our goal is to make your life easier and to be there for you. It's more than a job. It's the reason we're here.
Community Bank
of the Chesapeake
cbtc.com
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The Crab Pot Pitch Competition is Southern Maryland's premier pitch competition for entrepreneurs with cutting edge, disruptive and innovative technologies.
This event is hosted by Southern Maryland Innovates, an organization with the mission to grow and connect the innovation and technology entrepreneurship community in Southern Maryland. And to serve as the connective hub between various groups that represent a casual and high impact opportunity to meet people interested in innovation, technology and entrepreneurship in Southern Maryland.

SOUTHERN MARYLAND INNOVATES PRESENTS

Crab Pot

Southern Maryland Pitch Competition

Got a start up idea? Pitch it!

TECH VENTURE TRACK

1ST PLACE
$5,000 + A BUSHEL CRABS!

2ND PLACE
$2,000!

MAIN STREET TRACK

1ST PLACE
$3,000 + A BUSHEL CRABS!

2ND PLACE
$1,000!

OCTOBER 28TH, 2020
6:00 PM
UNIVERSITY SYSTEM OF MARYLAND AT SOUTHERN MARYLAND - BUILDING II

Register to pitch or attend:
somdinnovates.com/crab-pot/

IT'S ALMOST TIME TO PITCH!

WE ARE HAPPY TO ANNOUNCE OUR FINALISTS!

Unmanned Propulsion Development
Shrink Ray
PaxHealth
Light Speed Ahead
Karotene Inc.

REGISTER TO ATTEND:
VIRTUALCRABPOT2020.EVENTBRITE.COM

We can't wait to see you! You don't want to miss this!
October 29th @ 6:00PM

45,000 people will walk through our gates this fall.

Would your business benefit by being there too?

Corporate Opportunities at Annmarie Garden

- Supporting Southern Maryland's **economy and quality of life** is one of our primary goals.
- Our "Corporate Support" options offer you visibility to local and regional customers, tickets to share with clients and staff, and alignment with our joyful, community-based brand.
- You're involvement will help us serve the community, but our highest concern in this effort is supporting you. **Become part of the team this season.** Let's help all boats rise.

Event Sponsorship:
Offers marketing visibility at Artsfest, Halloween in the Garden or Garden in Lights plus tickets to share and more

Business Community Partnership:
A new program designed to create exposure opportunities. Also offers event tickets to share and exclusive invitations.

More opportunities at **annmariegarden.org**

ANNMARIE
Sculpture Garden & Arts Center
13470 Dowell Rd, Solomons, MD 20688
annmariegarden.org | 410-326-4640
donor@annmariegarden.org

Ribbon Cuttings and Events with Members

Nissan

Flight of Bourbon
Scott Sanders and Dan Dawson

Dragon Boat Races Cedar Point (Red) vs.
Community Bank of the Chesapeake (Blue)

2nd Annual RetroFest on the Potomac Brings All - Things "Vintage" to Piney Point Lighthouse Museum

Event features lots of "Retro," fun including vintage vendors, kids' activities, food and more

LEONARDTOWN, MD – The Friends of St. Clement's Island & Piney Point Museums presents the 2nd Annual RetroFest on the Potomac, on Saturday, Sept. 18, 2021, from 11 a.m. to 5 p.m. at Piney Point Lighthouse Museum & Historic Park.

RetroFest on the Potomac represents all things vintage. Check out classic cars, browse for vintage treasures and step back in time to the nostalgic tunes of yesteryear. From the 40s to the 70s, whatever your decade, the public is invited to get their "Rockabilly" on and support the mission of Piney Point Lighthouse and Historic Park.

This great event will feature lots of fun, including live retro music and entertainment from "The Rockin' House Party" with Vince 'Slimtie' Turner"; vintage vendors; kids' activities; Hot Rod & Classic Cars on display from the St. Mary's Rod & Classic Car Club; Retro Pin-Up Photo Contest; entrance to visit museum exhibits and lighthouse; food trucks & beer wagon (no outside food or drink will be allowed into the event); and more.

The Retro Pin-Up Photo Contest will feature up to 20 participants from the public (all welcome) showing off their best retro pinup styles! For more information and to learn how to enter, go to Facebook.com/1836Light.

Tickets are on sale now and only cost $5 per person and include event admission as well as access to all museum sites and exhibits at Piney Point Lighthouse Museum. Tickets can be purchased at FriendsMuseumStore.Square.Site or by calling Piney Point Lighthouse Museum at 301-994-1471. For more information about the event, please visit Facebook.com/1836Light or Museums.StMarysMD.com.

Why Flags For Heroes ?

Local Project Support

Flags for Heroes *allows the* ***Rotary Club of Leonardtown*** *(St. Mary's County) to thank those who gave selflessly while continuing to support local projects and initiatives.*

- Feed St. Mary's Sponsor
- Students and Teacher Scholarships
- Teacher Appreciation Dinner

Non-Profit Organizations

- Hospice of St. Mary's
- Camp Greenwell
- Historic Sotterley Plantation
- Christmas in April
- A Community That Shares
- Helpful Hooves Equine Therapy
- Literacy Council of St. Mary's
- St. John's Charitable Society
- Three Oaks Homeless Shelter
- Leonardtown Voluntary Rescue Squad
- Hollywood Volunteer Rescue Squad
- St. Mary's Historic Society
- St. Mary's County Adult Substance Abuse Recovery Court

International Projects

- Polio Eradication Program
- Oltorotua Kenya Water Project Origination and Sponsorship
- Malawi Clean Water Project
- High School Youth Exchange
- Rotary Polio Plus Eradication

Rotary

Rotary Club of Leonardtown
(St. Mary's County)

President Dave McDonough
(443) 618-8712 or via email at:
d.mcdonough@edwardjones.com

www.leonardtownrotary.org
www.facebook.com/LeonardtownRotary

Rotary International

Rotary is a global network of over 1.3 million neighbors, friends, leaders, and problem solvers, who see a world where people unite and take action to create lasting change – across the globe, in our communities, and in ourselves.

Our Mission is to provide services to others, promote integrity, and advance world understanding, good will, and peace through fellowship of business, professional, and community leaders.

SERVICE ABOVE SELF

Site location generously provided by

CSM college of southern maryland

FLAGS FOR HEROES

November 12, 2021
Noon – 1:00 pm

College of Southern Maryland
(LEONARDTOWN CAMPUS)

Emceed by
Leonardtown Mayor, Dan Burris

Featuring Leonardtown High Musicians and other local dignitaries

he - ro

noun. A person who is admired or idealized for courage, outstanding achievements, or noble qualities.

Say thank you to the hero(es) in your life and your community by **sponsoring an American flag in their honor.**

- ✓ Active Duty Military
- ✓ Delivery Drivers
- ✓ Doctors
- ✓ EMTs
- ✓ Firefighters
- ✓ Grocery Store Workers
- ✓ Nurses
- ✓ Paramedics
- ✓ Parents
- ✓ Police Officers
- ✓ Siblings
- ✓ Teachers
- ✓ Truck Drivers
- ✓ Veterans

...And More

Sponsorship Opportunities

$50 HERO
- A Single Flag in Honor of Your Hero

$100 Friend of Rotary
- 2 Flags in Honor of Your Heroes
- Facebook Recognition

$250 Bronze Sponsor
- 4 Flags in Honor of Your Heroes
- Facebook Recognition

$500 Silver Sponsor
- 6 Flags in Honor of Your Heroes
- Facebook & Event Page Recognition
- Road Sign w/Logo (18"X24")

$1,000 Gold Sponsor
- 8 Flags in Honor of Your Heroes
- Facebook & Event Page Recognition
- Road Sign w/Logo (18"X24")
- Verbal Recognition at Event

$2,000 Paul Harris Sponsor
- 10 Flags in Honor of Your Heroes
- Facebook & Event Page Recognition
- Road Sign w/Logo (18"X24")
- Verbal Recognition at Event
- Corporate Social Media Link
- Event Participation Opportunity
- Honorary 1-Year membership into the Rotary Club of Leonardtown

ALL SPONSORSHIPS INCLUDE A KEEPSAKE MEDALLION AND YOUR HERO'S NAME IN OUR PROGRAM.

Honor
Encourage
Recognize &
Offer Thanks

Dedication Ceremony

Join the Rotary Club of Leonardtown as we dedicate these flags to

Our heroes, both past & present for their sacrifice & service.

November 12, 2021

Noon – 1:00 pm

College of Southern Maryland
(LEONARDTOWN CAMPUS)

Emceed by
Leonardtown Mayor, Dan Burris

Featuring Leonardtown High Musicians and other local dignitaries

THIS SPACE AVAILABLE CONTACT CHAMBER OFFICE

PERSONALIZED FINANCIAL PLANNING AND ADVICE

ANNMARIE TROMBINO
Financial Advisor
21615 S. Essex Drive, Suite 52
Lexington Park, MD 20653
AKTrombino@firstcommand.com
301.862.4900

FIRST COMMAND
Get Squared Away

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THIS SPACE AVAILABLE CONTACT CHAMBER OFFICE

THIS SPACE AVAILABLE CONTACT CHAMBER OFFICE

Business After Hours

August 25, 2021

Hosted by
Friends of St. Clements Isl./Piney Pt Museums

Door Prizes Donated By:

Askey, Askey & Associates
Bemer--Independent Sales Carl Cioffi
Beth Graeme Photography
Chamber of Commerce
Escape from the Past
Friends of the Museums
Huntington Learning Center
Mid-Atlantic Skin Surgery Institute
Olde Town Pub
PaxFitness

The 50/50 raffle was won by *Christa Hood of Askey, Askey & Associates* who donated his winnings to the Chamber's scholarship fund.

Door Prize Winners:

Sue Ballmann - Bemer Group
Lidiya Belovsaka - Southern Maryland for independent living
Lisa Blackwell - Greenwell Board Member
Mia Bowers - Community Mediation
Wynne Briscoe - SBDC
Bevely Brown - Chesapeake Travel
Carl Cioffi - Bemer Group
Jay Duke Waring-Ahearn Insurance
April Krauth - BAYCSS
Jennifer Misner - TownPlace Suites
Steve Palmer - Patuxent Printing
Stephanie Raines - Raines Insurance
Barbara Sopato - Visit St. Mary's
Mary Wagnor - Visist St. Mary's

The Chamber's Member Discount Program

Thank you to our Chamber members listed below who are already participating in the Member Discount Program. If your company would like to participate, please contact the Chamber office at 301-737-3001 or send us an email to info@smcchamber.com. Current available discounts are listed on the Chamber's website: https://smcchamber.com.

Participating Chamber Member Businesses

Aicy Karbstein, Artist; Alexander Chiropractic Center; Baldwin, Briscoe & Steinmetz, PC; Barefoot Graphics; Cedar Point Federal Credit Union; Country Inn & Suites by Radisson; Heritage Printing & Graphics; Hilltop Signs & Graphics; Mid-Atlantic Skin Surgery Institute; PaxFitness; Printing Press, Inc.; St. Mary's Roofing & Home Improvement; Dylan Schneider, DDS, MS, LLC Orthodontics; Servpro of St. Mary's & Calvert; T.N. Bowes Heating & Air Conditioning, Inc.

THIS SPACE AVAILABLE
CONTACT CHAMBER
OFFICE

PERSONALIZED THERAPY, LLC
Occupational, Physical, Speech, and ABA Therapy for Children and Adults
1005 Prince Frederick Blvd, Ste. 102 - Prince Frederick, MD 20678
22583 Three Notch Road - California, MD 20619
Phone (301) 862-2505
Fax (301) 862-2548
personalizedtherapy@mdi.net
www.personalizedtherapyllc.com

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WANNA BUY GIVE US A TRY

CHAMBER DISCOVERIES

THE St. Mary's County Chamber OF COMMERCE

DISCOVER & EXPLORE

SPAIN

WITH THE ST. MARY'S COUNTY CHAMBER OF COMMERCE

Click here to BOOK NOW

EARLY BIRD DISCOUNT

~~$3,649 PER PERSON~~

$3,349 PER PERSON

*if deposited by September 30th!**

BOOK & SAVE

~~$3,649 PER PERSON~~

$3,449 PER PERSON

*if deposited by November 30th!**

Departing March 22, 2022

For more information, please contact
The Chamber at (301) 737-3001

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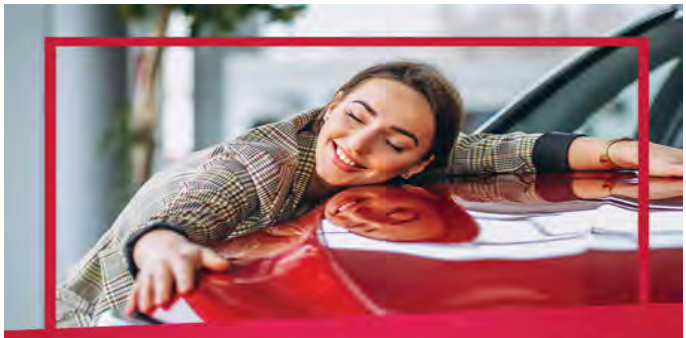

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APR = Annual Percentage Rate. Best rates are based upon approved credit. Limitations apply. Rates accurate 6.1.21. Federally Insured by NCUA.

Chamber Update Advertising Rates

Double Column Ad

Will cost you only
$90.00 per month

Your camera-ready ad design
should measure 3” x 5”

Frame Ad

$125/year

1.5” x 2.5”

Single Column

for only

$65.00

per month

Your camera-ready copy should measure 2.5” x 4”

Extra inches available at $12.50 per inch.

Business Card

or any other design
in this space for only

$55.00 per month

Your ad design should measure 2” x 3.5”

Full page ads are $150/month.

Discounts

Chamber Update ads paid in advance (with the exception of frame ads) receive discounts in the following amounts: 5% discount for an ad contracted to run for 3 months or more, paid in advance;10% discount for an ad contracted to run for a full year, paid in advance.